



Massachusetts Division of Insurance Continuing Education Services

Attention Massachusetts Producers in the Business of Long Term Care Sales:

- An individual shall not sell, solicit or negotiate Long Term Care insurance in the Commonwealth unless the individual is licensed as an insurance producer for health, accident or sickness and has completed a 1-time training course. The training shall meet the requirements set forth as follows:
- The 1-time training requirement by this section shall be not less than eight (8) hours and the ongoing training required shall be not less than four (4) hours every 24 months. For those producers who have already taken a six (6) to eight (8) hour Long Term Care training course; they will now need to take an additional two (2) hours course in Long Term Care with the MassHealth requirements.

Please watch Prometric's CE course approval site for the newly approved Long Term Care training courses that meet the Massachusetts Mandatory Training Requirements.