

Your Exam Content Outline

The following outline describes the content of one of the Connecticut insurance examinations. The outlines are the basis of the examinations. The examination will contain questions on the subjects contained in the outline. The percentages indicate the relative weights assigned to each part of the examination. For example, 10 percent means that 6 questions will be drawn from the section on a 60-question exam, 10 will be drawn on a 100-question exam and 15 will be drawn on a 150-question exam.

Connecticut Certified Insurance Consultant's Examination for Property/Casualty Insurance Series 18-06

**150 questions - 2.5-hour time limit
Effective October 1, 2019**

1.0 Insurance Regulation 7%

1.1 Licensing

- Process (38a-702d, 702e, 769)
- Types of licensees (38a-702f(a), 769) Resident producers (38a-702d)
 - Certified insurance consultants (38a-731-733, 786)
 - Nonresident producers (38a-702g, 702n) Temporary (38a-702j)
- Maintenance and duration
 - Renewal (38a-702f(b)(c), 784, 786(b)) Change in name or address (38a-702f(f), 771(a))
 - Reporting of actions (38a-702o, 771(b)) Assumed names (38a-702i)
 - Continuing education requirements, exemptions and penalties (Reg 38a-782a-2, 10, 12-17)
- Disciplinary actions
 - Cease and desist order (38a-817) Hearings (38a-16, 817, 818)
 - Suspensions, revocations, refusal to issue or renew, fines (38a-2, 702k, 735, 774, 777, 817, 830)

1.2 State regulation

- Commissioner's general duties and powers (38a-8, 10)
- Company regulation
 - Certificate of authority (38a-41)

- Capital and surplus requirement (38a-72) Unfair claim settlement practices (38a-816)
- Producer regulation
 - Controlled business (38a-782) Commissions (38a-702l, 734) Acting as an agent (38a-702m)
 - Representing an unauthorized insurer (38a-275, 703, 714)
 - Failure to remit premiums (38a-712) Unfair and prohibited practices
 - Misrepresentation (38a-816(1), (8)) False advertising (38a-816(1), (2)) Defamation of insurer (38a-816(3)) Boycott, coercion and intimidation (38a-816(4))
 - False financial statements (38a-816(5)) Failure to maintain complaint record (38a-816(7))
 - Unfair discrimination (38a-816(12), (13)) Rebating (38a-816(9), 825)
 - Twisting (38a-826)
 - Examination of books and records (38a-769(f)) Connecticut Insurance Information and Privacy Protection Act (38a-975-999a)
- 1.3 Federal regulation**
 - Fair Credit Reporting Act (15 USC 1681-1681d)
 - Fraud and false statements (18 USC 1033, 1034)

2.0 General Insurance 6%

2.1 Concepts

- Risk management key terms

- Risk
- Exposure
- Hazard Peril
- Loss
- Methods of handling risk
 - Avoidance
 - Retention
 - Sharing
 - Reduction
 - Transfer
- Elements of insurable risks
- Adverse selection
- Law of large numbers
- Reinsurance

2.2 Insurers

- Types of insurers
 - Stock companies Mutual companies Fraternal benefit societies Lloyd's associations
 - Risk retention groups
- Private versus government insurers
- Admitted versus nonadmitted insurers Domestic, foreign and alien insurers
- Financial status (independent rating services) Marketing (distribution) systems

2.3 Producers and general rules of agency

- Insurer as principal
- Producer/insurer relationship
- Authority and powers of producers
 - Express
 - Implied
 - Apparent

2.4 Contracts

- Elements of a legal contract
 - Offer and acceptance
 - Consideration
 - Competent parties
 - Legal purpose
- Distinct characteristics of an insurance contract
 - Contract of adhesion
 - Aleatory contract
 - Personal contract
 - Unilateral contract
 - Conditional contract
- Legal interpretations affecting contracts
 - Ambiguities in a contract of adhesion
 - Reasonable expectations
 - Indemnity
 - Utmost good faith
 - Representations/misrepresentation
 - Warranties
 - Concealment
 - Fraud
 - Waiver and estoppel

3.0 Property and Casualty Insurance Basics 10%

3.1 Principles and concepts

- Insurable interest Underwriting
 - Function
 - Loss ratio
- Rates Types
 - Loss costs
 - Components
- Hazards
 - Physical
 - Moral
 - Morale
- Negligence
 - Elements of a negligent act
 - Defenses against negligence
- Damages
 - Compensatory — special versus general
 - Punitive Absolute liability
- Strict liability Vicarious liability Causes of loss (perils)
 - Named perils versus special (open) perils
 - Direct loss
 - Consequential or indirect loss Blanket versus specific insurance Basic types of construction
- Loss valuation
 - Actual cash value
 - Replacement cost
 - Functional replacement cost
 - Market value Agreed value Stated amount
 - Valued policy

3.2 Policy structure

- Declarations Definitions
- Insuring agreement or clause
- Additional/supplementary coverage
- Conditions
- Exclusions
- Endorsements

3.3 Common policy provisions

- Insureds — named, first named, additional
- Policy period
- Policy territory
- Cancellation and nonrenewal
- Deductibles
- Other insurance
 - Nonconcurrency Primary and excess Pro rata
 - Contribution by equal shares
- Limits of liability
 - Per occurrence (accident) Per person
 - Aggregate — general versus products — completed operations

- Split
- Combined single
- Restoration/nonreduction of limits
- Coinsurance
- Vacancy or unoccupancy Named insured provisions
- Duties after loss
- Assignment
 - Abandonment Insurer provisions
 - Liberalization
 - Subrogation
 - Salvage
 - Claim settlement options
 - Duty to defend
- Third-party provisions
 - Standard mortgage clause
 - Loss payable clause
 - No benefit to the Bailee

Automatic increase in insurance (DP 04 11) Dwelling under construction (DP 11 43)

4.7 Personal liability supplement

3.4 Connecticut laws, regulations and required provisions

- Connecticut Insurance Guaranty Association Act (38a-836–853)
- Cancellation and nonrenewal (38a-307, 308(e), 323, 324)
- Binders (38a-309, 322)
- Legal action against insurer (38a-321, 307)
- Concealment or fraud (38a-307)
- Appraisal (38a-307)
- Availability of insurance on real property regardless of location (Reg 38a-824-1-3)
- Connecticut Standard Fire Policy (38a-307)
- Connecticut FAIR Plan (Reg 38a-328-1-20)
- Federal Terrorism Insurance Program (15 USC 6701; Public Law 107-297, 109-144, 110-160)

4.0 Dwelling ('02) Policy 5%

4.1 Characteristics and purpose

4.2 Coverage forms — Perils insured against

- Basic
- Broad
- Special

4.3 Property coverages

- Coverage A — Dwelling
- Coverage B — Other structures
- Coverage C — Personal property
- Coverage D — Fair rental value
- Coverage E — Additional living expense
- Other coverages

4.4 General exclusions

4.5 Conditions

4.6 Selected endorsements

- Special provisions — Connecticut (DP 01 06)

5.0 Homeowners ('11) Policy 5%

5.1 Coverage forms

HO-2 through HO-6

5.2 Definitions

5.3 Section I – Property coverages

Coverage A –

Dwelling Coverage B –

Other structures Coverage C

– Personal property

Coverage D – Loss of use

Additional coverages

5.4 Section II – Liability coverages

Coverage E – Personal liability

Coverage F – Medical payments to others

Additional coverages

5.5 Perils insured against

5.6 Exclusions

5.7 Conditions

5.8 Selected endorsements

Special provisions – Connecticut (HO 01 06)

Permitted incidental occupancies –
residence premises (HO 04 42)

Earthquake (HO 04 54)

Scheduled personal property (HO 04 61)

Limited fungi, wet or dry rot, or bacteria
coverage

– Connecticut (HO 04 74, HO 04 75, HO
04 76) Personal property replacement cost
(HO 04 90)

Home day care (HO 04 97)

Home business – Connecticut (HO
07 05) Business pursuits (HO 24 71)

Watercraft (HO 24 75)

Personal injury – Connecticut (HO 24 79)

6.0 Auto Insurance 9%

6.1 Laws

Connecticut Motor Vehicle Financial
Responsibility

Law

Required limits of liability (RL 17-114)

Required proof of insurance (RL 14-
112(b))

Connecticut Automobile Insurance Assigned
Risk

Plan (38a-
329)

Uninsured/underinsured motorist
(38a-336) Definitions

Bodily injury

UM/UIM reduction

Required limits (Reg 38a-334-
6(d)) Conversion coverage
(38a-336a)

Cancellation/nonrenew

al Reasons (38a-
342) Notice (38a-
343, 344)

Notice of eligibility in assigned risk plan
(38a-345)

Illegal declination, cancellation or nonrenewal
(38a-358, 815, 816(9), 817(b))

Aftermarket parts regulation

(38a-355) Constructive total loss

(38a-353) Arbitration (Reg 38a-
10-1-4)

Disclosure of automobile liability insurance
policy limits (38a-335a)

6.2 Personal ('05) auto policy

Definitions

Liability coverage

Bodily injury and property
damage Supplementary

payments Exclusions

Medical payments coverage

Uninsured motorists coverage

Coverage for damage to your auto

Collision

Other than collision

Deductibles

Transportation expenses

Exclusions

Duties after an accident or loss

General provisions

Selected endorsements

Amendment of policy provisions –
Connecticut (PP 01 54)

Towing and labor costs (PP 03 03)

Extended non-owned coverage – vehicles
furnished or available for regular use (PP 03
06)

Miscellaneous type vehicle (PP 03 23)

Joint ownership coverage – Connecticut (PP
13 45)

6.3 Commercial auto ('10)

Commercial auto coverage forms

Business auto

Garage

Business auto physical damage

Truckers

Motor carrier

Coverage form sections

Covered autos

Liability coverage

Garagekeepers coverage

Trailer interchange coverage

Physical damage coverage

Exclusions

Conditions

Definitions

Selected endorsements

Connecticut changes (CA 01 07)
 Deductible liability (CA 03 02)
 Lessor — additional insured and loss payee
 (CA 20 01)
 Mobile equipment (CA 20 15) Broad
 form products (CA 25 01) False
 pretense coverage (CA 25 03)
 Auto medical payments coverage (CA 99 03)
 Drive other car coverage (CA 99 10)
 Hired autos specified as covered autos you own
 (CA 99 16)
 Individual named insured (CA 99 17)
 Employees as insureds (CA 99 33)
 Pollution liability — broadened coverage (CA
 99 48, CA 99 55)
 Commercial carrier regulations
 The Motor Carrier Act of 1980
 Endorsement for motor carrier policies of
 insurance for public liability (MCS-90)

7.0 Commercial Package Policy (CPP) 24%

7.1 Components of a commercial policy

Common policy declarations
 Common policy conditions
 Interline endorsements
 One or more coverage parts

7.2 Commercial general liability ('13)

Commercial general liability coverage forms
 Bodily injury and property damage
 liability Personal and advertising
 injury liability Medical payments
 Exclusions
 Supplementary
 payments Who is an
 insured
 Limits of
 insurance
 Conditions
 Definitions
 Occurrence versus claims-made
 Claims-made features (Connecticut
 minimum standards) (Reg 38a-327-
 1-6)
 Trigger
 Retroactive date
 Extended reporting periods
 Claim information
 Premises and operations
 Products and completed operations
 Insured contract
 Owners and contractors protective liability
 coverage form (CG 00 09)
 Pollution liability

Pollution liability coverage form (CG 00
 39) Pollution liability limited coverage
 form (CG

00
 40)
 Pollution liability coverage
 extension endorsement (CG
 04 22)

7.3 Commercial property ('12)

Commercial property conditions
 form Coverage forms
 Building and personal property
 Condominium association
 Condominium commercial unit-
 owners Builders risk
 Business
 income Legal
 liability Extra
 expense
 Causes of loss forms
 Basic
 Broad
 Speci
 al
 Selected endorsements
 Ordinance or law coverage (CP 04
 05) Spoilage coverage (CP 04 40)
 Peak season limit of insurance (CP
 12 30) Value reporting form (CP 13
 10)

7.4 Commercial crime ('06)

General definitions
 Burglary
 Theft
 Robbery
 Crime coverage forms
 Commercial crime coverage forms
 (discovery/loss sustained)
 Government crime coverage forms
 (discovery/loss sustained)
 Coverages
 Employee theft
 Forgery or alteration
 Inside the premises — theft of money and
 securities
 Inside the premises — robbery or safe
 burglary of other property
 Outside the premises
 Computer fraud
 Funds transfer fraud
 Money orders and counterfeit money
 Other crime coverage
 Extortion — commercial entities (CR 04 03)
 Lessees of safe deposit boxes (CR 04 09)
 Securities deposited with others (CR 04 10)
 Guests' property (CR 04 11)
 Safe depository (CR 04 12)

7.5 Commercial inland marine

Nationwide marine definition
 Commercial inland marine conditions form

- Inland marine coverage forms
 - Accounts receivable
 - Bailee's customer
 - Commercial articles
 - Contractors equipment floater
 - Electronic data processing
 - Equipment dealers
 - Installation floater
 - Jewelers block Signs
 - Valuable papers and records
- Transportation coverages
 - Common carrier cargo liability
 - Motor truck cargo forms Transit coverage forms

7.6 Equipment breakdown ('13)

- Equipment breakdown protection coverage form (EB 00 20)
- Selected endorsement
 - Actual cash value (EB 99 59)

7.7 Farm coverage

- Farm property coverage form ('03)
 - Coverage A — Dwellings
 - Coverage B — Other private structures
 - Coverage C — Household personal property
 - Coverage D — Loss of use
 - Coverage E — Scheduled farm personal property
 - Coverage F — Unscheduled farm personal property
 - Coverage G — Other farm structures
 - Farm liability coverage form ('06)
 - Coverage H — Bodily injury and property damage liability
 - Coverage I — Personal and advertising injury liability
 - Coverage J — Medical payments
 - Livestock coverage form
 - Mobile agricultural machinery and equipment coverage form
 - Causes of loss (basic, broad and special) Exclusions
 - Additional coverages Limits of insurance
 - Conditions
 - Definitions

8.0 Businessowners ('13) Policy 7%

- 8.1 Characteristics and purpose**
- 8.2 Businessowners Section I — Property**
 - Coverage
 - Exclusions
 - Limits of insurance
 - Deductibles Loss conditions
 - General

- conditions
- Optional coverages
- Definitions

8.3 Businessowners Section II — Liability

- Coverages
- Exclusions
- Who is an insured
- Limits of insurance
- General conditions
- Definitions

8.4 Businessowners Section III — Common Policy

Condition

s

8.5 Selected endorsements

- Hired auto and non-owned auto liability (BP 04 04)
- Protective safeguards (BP 04 30)
- Utility services — direct damage (BP 04 56)
- Utility services — time element (BP 04 57)

9.0 Workers Compensation Insurance 13%

9.1 Workers compensation laws

- Types of laws
 - Monopolistic versus competitive
 - Compulsory versus elective
- Connecticut Workers Compensation Law (Title 31 Chapter 568)
 - Exclusive remedy (RL 31-284(a), 293a)
 - Employment covered (required, voluntary) (RL 31-275(9), (10))
 - Covered injuries (RL 31-275(1), (16), 284(a), 294c, 295)
 - Occupational disease (RL 31-275(15))
 - Benefits provided (RL 31-275(12), 283a, 295, 306, 306b, 307, 308, 308a)
 - Second injury fund (RL 31-349, 352-355b)
- Federal workers compensation laws
 - Federal Employers Liability Act (FELA) (45 USC 51-60)
 - U.S. Longshore and Harbor Workers Compensation Act (33 USC 904)
 - The Jones Act (46 USC 688)

9.2 Workers compensation and employers liability insurance policy

- General section
- Part One — Workers compensation insurance

Part Two — Employers liability insurance
Part Three — Other states insurance
Part Four — Your duties if injury occurs
Part Five —
Premium Part Six —
Conditions Selected
endorsements
Voluntary compensation
Foreign coverage endorsement

9.3 Premium computation

Job classification — payroll and rates
Experience modification
factor Premium discounts
Participation (dividend)
plans Retrospective rating

9.4 Other sources of coverage

Connecticut Workers Compensation Insurance
Plan
Self-insured employers (RL 31-285, 286)
Employers' mutual insurance associations
(RL 31-328-339)

Implied warranties
Perils
General and particular average

10.7 National Flood Insurance

Program "Write your own" versus
government Eligibility
Coverage
Limits
Deductibles

10.8 Other policies

Boatowners
Difference in conditions

10.9 Alternative funding mechanisms

Self-insured
Pooling
Risk retention groups
Captive

10.0 Other Coverages and Options 14%

10.1 Umbrella/excess liability policies

Personal (DL 98 01)
Commercial (CU 00
01)

10.2 Specialty liability insurance

Professional liability
Errors and omissions
Directors and officers liability
Fiduciary liability
Liquor liability
Employment practices liability

10.3 Surplus lines

Definitions and
markets Licensing
requirements
Exportable list
Affidavits

10.4 Surety bonds

Principal, obligee, surety
Contract bonds
License and permit bonds

10.5 Aviation insurance

Aircraft hull
Aircraft liability Airport
liability Hangarkeepers
legal liability

10.6 Ocean marine insurance

Major coverages
Hull insurance
Cargo
insurance
Freight
insurance
Protection and indemnity