



NORTH DAKOTA Insurance Department

Licensing Information Handbook

Effective as of September 1, 2019

Register online at http://www.prometric.com/northdakota/insurance

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Providing License Examinations for the State of North Dakota

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Introduction

A Message from the Department

Congratulations on your decision to pursue a career in the insurance industry!

This Insurance Licensing Information Handbook is designed to acquaint you with the process of earning your license to sell insurance services and products in North Dakota and to assist you in preparation for licensure exams. Detailed outlines of the material you must master to pass the exams are presented in the following materials.

As you study to become an insurance producer, you can look forward to a fulfilling career with many responsibilities and rewards. Your foremost responsibility is to provide fair, efficient and knowledgeable service to North Dakota consumers. To achieve this goal, you will be responsible for complying with North Dakota's insurance laws and regulations, which require a lifelong commitment to continuing education. The producer expertise and technical knowledge that you acquire throughout your career will determine the quality of service you are able to provide your community.

Your reward will be the privilege of serving in a field that will not only provide you with an opportunity to make a comfortable living but will also allow you to contribute to the security of North Dakota families, farms and businesses. Insurance is something people use to protect their most valuable possessions- their homes, health, farms, automobiles, businesses and even their loved ones. Most North Dakotans carry some kind of insurance and they depend on it in times of need, which is why impeccable conduct and thorough knowledge of this highly technical field are also important.

Once you have successfully completed your exams, you will be eligible to apply to the Insurance Department for your license. The Department will evaluate your application in accordance with the state's laws and regulations, and if it is determined that you meet all requirements mandated by state law, you will be issued a license.

If you have questions about the exams, please feel free to contact Prometric at the address and phone number included in this bulletin. If you have questions about licensing, you may contact the Department at (701) 328- 2440. Our Producer Licensing Division would be happy to assist you.

I wish you the very best of luck in your efforts and look forward to working with you in the future. Sincerely,

Jon Godfread

Commissioner



At a Glance

This handbook provides information about the examination and licensing process for obtaining a <u>resident</u> insurance license. You should read this Licensing Handbook, including the examination content outlines, prior to taking an exam. If interested in applying for a nonresident license, you can apply online via NIPR at <u>www.nipr.com</u> or an NIPR authorized business partner.



Overview of Licensing Process

Follow these main steps if you are interested in obtaining an insurance license.

- **1 Read the information** on the Department's website for the type of license you desire to make sure you meet all the requirements.
 - https://www.nd.gov/ndins/producers
- 2 Review this handbook to determine which exam(s) you need to pass, if any, for the type(s) of license you require. Prepare for your exam, using this bulletin and materials from other sources. The content outlines at the back of this guide are the basis for the exams.
- 3 Register and schedule your exam. The easiest way to schedule is online at www.prometric.com/northdakota/insurance. Phone; fax and mail options are also available.
- **4 Bring the required identification** to the test center and take the exam(s). You will receive your results immediately after the exam.
- 5 You must pass your exam then apply for your license at http://www.nipr.com/
 - Certain types of licenses require submission of fingerprints as part of the application package. Please see the chart below in North Dakota licensing requirements to determine if this is a requirement and detailed information on the fingerprint requirements and options in the section Apply for your license.
- 6 If you fail the examination, you will need to retake the exam. If you fail one portion of a two-part exam, you must retake and pass ONLY that failed portion. The retake must occur within one year of passing the first portion. You may retest an unlimited number of times.

Note Passing an exam does not guarantee that you will receive a license. If you take an exam unnecessarily or are found unqualified, the exam fee will NOT be refunded.



To get answers not provided in this handbook

Visit our Website:

http://www.prometric.com/northdakota/insurance

Frequently Asked Questions are available:

https://www.prometric.com/en-

us/clients/insurance/Documents/northdakota/NDInsuranceExamFAQs.pdf



Direct licensing-related questions to:

North Dakota Insurance Department Producer Licensing Division

Phone: (701) 328-2440 E-mail: ndlicensing@nd.gov

Website: https://www.nd.gov/ndins/producers

Direct questions and requests for information about exams to:

Prometric

7941 Corporate Drive Nottingham, MD 21236 Phone: 800.896.2272 TDD User: 800.790.3926

Website: http://www.prometric.com/northdakota/insurance



North Dakota Licensing Requirements

The North Dakota legislature may amend the statutes and the Department of Insurance may promulgate changes to administrative code or policies as necessary. Licensees must remain aware of changes in law, code and Department policies that affect their activities.

Types of Licenses

The Department grants licenses specifying one or more lines of license authority.

(https://www.nd.gov/ndins/producers)

First Time Test Takers		
Exam Name	Prometric Exam Code	Cost
Life and Annuity Insurance Part I – Product	1351	\$49
Life and Annuity Insurance Part II - Laws and Regulations	1352	
Accident and Health Insurance Part I – Product	1353	\$49
Accident and Health Insurance Part II - Laws and Regulations	1354	
Property Insurance Part I – Product	1356	\$49
Property Insurance Part II - Laws and Regulations	1357	
Casualty Insurance Part I – Product	1358	\$49
Casualty Insurance Part II - Laws and Regulations	1359	
Personal Lines	1365	\$43
Bail Bonds	1363	\$43
Consumer Credit	1361	\$43
Crop Hail	1362	\$43
Legal Expense	1364	\$43
Public Adjuster	1366	\$49
Fingerprinting Administration Fee		\$15

Retake of the two-part exam		
Exam Name	Prometric Exam Code	Cost
Life and Annuity Insurance Part I – Product	1351	\$49
Life and Annuity Insurance Part II - Laws and Regulations	1352	\$49
Accident and Health Insurance Part I – Product	1353	\$49
Accident and Health Insurance Part II - Laws and Regulations	1354	\$49
Property Insurance Part I – Product	1356	\$49
Property Insurance Part II - Laws and Regulations	1357	\$49
Casualty Insurance Part I – Product	1358	\$49
Casualty Insurance Part II - Laws and Regulations	1359	\$49



* Fingerprints are not required if you are adding a line of authority to an existing license.

Consult the Producer page of the Insurance Licensing Section Website (https://www.nd.gov/ndins/producers) for detailed application requirements.

Note: Long-term care Training & Continuing Education

Accident and health insurance producers (resident or nonresident) who wants to sell, solicit or negotiate long-term care insurance must first complete eight hours of North Dakota-approved long-term care training (LTCT) and must complete four hours of North Dakota-approved LTCT during each two-year period. A resident licensee can apply hours of LTCT toward satisfying North Dakota's CE requirement if the course has been approved in North Dakota. Nonresidents can satisfy the LTCT requirement if they completed substantially similar courses in another state.

Note: Annuity Training & Continuing Education

Life insurance producers (resident or nonresident) who wants to sell, solicit or negotiate annuities must first complete four hours of North Dakota-approved annuity training. A resident licensee can apply hours of annuity training toward satisfying North Dakota's CE requirement if the course is also a North Dakota approved CE course. Both residents and nonresidents can satisfy the annuity training requirement if they completed substantially similar courses in another state.

Moving to North Dakota

If you hold a resident insurance license in another state and are **relocating to North Dakota**, you must submit a license application to the Department within 90 days after canceling the resident license in your former state to avoid having to pass a North Dakota insurance exam. New residents who held a resident license in their previous resident state in the last 90 days are exempt from examination requirements for the lines held on that license. New residents must submit an application for a North Dakota resident license. An applicant for a North Dakota resident license cannot hold an active resident license in another state. The new resident can submit the application electronically. If the new resident holds an active non-resident license in North Dakota, a paper application should be submitted and no fee is required.

Fingerprint Requirement

While fingerprinting can still be done at Prometric Test Centers, fingerprinting can also be done at the following locations. If you get fingerprinted at a non-Prometric site you will be responsible for sending the appropriate payment and fingerprinting card to the state.

Prometric will submit candidate fingerprints if your fingerprint at a Prometric test center. The application is submitted electronically, and the fingerprints are mailed. You are not required to submit fingerprints if you are adding a line of authority to an existing resident North Dakota producer license or you are reinstating a resident producer license that expired within the previous 12 months. **The**



Noncriminal Justice Agency Guide is located in the bulletin near the last page.

The North Dakota Insurance Department and the Federal Bureau of Investigations (FBI) use the fingerprints to conduct criminal history background checks. See the "Applying for your license" section on page 16-17 for details on how to satisfy the fingerprint requirement.

Prometric offers a fingerprinting service at its North Dakota test centers. Please refer to the Fingerprinting service under Apply for your license below.



Fees

The following fees may apply to your license application:

- **Examination fee** charged by Prometric, depending upon the exam you take see the Exam Registration Form.
- Fingerprinting fee charged by Prometric (\$15) or the amount charged by another producer fingerprinting service that scans fingerprints using LiveScan technology equipment (fees vary). All fees are non-refundable. If you want Prometric to scan your fingerprints immediately after you take your exam, you must register for the fingerprinting processing service. As long as candidates have an appointment and have paid for the fingerprinting service, they are allowed to submit fingerprints immediately following a exam. We don't collect payment directly at the site.
- BCI Processing fee of \$41.25. This MUST be paid with a company check, personal check, money order or cashier's check made payable to the North Dakota Attorney General. Credit cards will not be accepted. Prometric will mail the check, along with your fingerprints and the consent form, to the North Dakota Insurance Department.
- NIPR accepts payment by credit card, check or money order. Cash is not
 accepted. If you apply online using a NIPR website, payment is accepted by credit
 card or electronic check.

Note: North Dakota license fees are subject to change. The FBI fingerprint processing fee may change at any time.



Scheduling Your Exam

Exam Restriction

If you fail the examination, you will need to retake the exam. If you fail one portion of a two-part exam, you must retake and pass ONLY that failed portion. The retake must occur within one year of passing the first portion. You may retest an unlimited number of times.

Note: Examination fees are not refundable or transferable. The examination fee is valid for one year from the date of payment.

Prometric provides computerized testing through its multistate testing network.

You may take the exam at any Prometric test center in the United States.

Follow the instructions here to register and schedule an appointment.

Testing Accommodations. If you require an Americans with Disabilities Act (ADA) accommodation(s) or English as Second Language (ESL) additional time, see the "**Testing Accommodations**" Section below **before** scheduling your exam.

Register and Schedule

Online

Register and Schedule Online—it saves time and it's easy!

You can easily schedule your exam online at any time using our Internet Registration Service by going to:

- 1 www.prometric.com/northdakota/insurance
- 2 Click on Schedule Your Test and follow the prompts.

By Fax or Mail

You may **fax** the completed Exam Registration Form found at the end of this handbook to Prometric to (877) 341-9469. You must also include the completed Credit Card Payment Form (Visa, MasterCard or American Express). The cardholder's signature must be on the Form.

OR

You may mail the completed Exam Registration Form and the appropriate exam fee to the address on the form. When registering by mail, you may pay the exam fee by Visa, MasterCard or American Express, company check, cashier's check or money order. Personal checks and cash are not accepted. If paying by credit card, you must also include the completed Credit Card Payment Form (Visa, MasterCard or American Express). The cardholder's signature must be on the Form.

By Phone

If you are unable to schedule online, you may schedule the examination by calling 800-896-2272 between 8 a.m. and 5 p.m. (Eastern Time), Monday through Friday, and between 10 a.m. and 5 p.m. (Eastern Time), Saturday and Sunday. Please have your exam information and credit card information for payment available.



Reschedule and Cancellation

To reschedule your existing exam appointment, you must contact Prometric 24 hours prior to the exam appointment date in order to avoid forfeiting your exam fee. If you need to reschedule or confirm your appointment, please go to http://www.prometric.com/northdakota/insurance.

If you cancel your appointment less than 24 hours before your exam or fail to appear for your appointment, you will forfeit your examination fee(s). Exam registration fees are not refundable or transferable.

If Absent or Late for Your Appointment

If you miss your appointment, or arrive more than 30 minutes late and are not allowed to test, you will forfeit your exam fee(s).

Holidays Testing generally does not occur on federal holidays. Additional state holidays may be observed in the state where your schedule the exam appointment.

Emergency Closings

Severe weather or an emergency could require canceling scheduled exams. If this occurs, Prometric will attempt to contact you by phone; however, you may check for testing site closures by checking our website at

https://www.prometric.com/en-us/pages/siteclosure.aspx or calling Prometric at (866) 370-3411. If the site is closed, the exam will be rescheduled without a rescheduling fee.

If a test center is open for testing and you choose not to appear for the appointment, you will forfeit the exam fees and must reschedule and pay another exam fee.

Testing

ADA Accommodation. Reasonable testing accommodations are provided to allow candidates with documented disabilities recognized under the ADA an opportunity to Accommodations demonstrate their skills and knowledge. Prometric makes every effort to provide reasonable testing accommodations that enable all test takers to take examinations.

> If you require testing accommodations under the Americans with Disabilities Act (ADA), please complete and submit a Testing Accommodation Request Form online at https://www.prometric.com/en-us/for-test-takers/prepare-for-testday/pages/arrange-testing-accommodations.aspx, or contact Prometric at (888) 226-9406 to obtain an Accommodation Request Form.

Producer documentation of the disability must be submitted with the Accommodation Request Form to aid Prometric in determining the appropriate testing accommodations. Thirty days' advance notice is required for all testing arrangements. There is no additional charge for these accommodations.

ESL Accommodation. All examinations are given in English. If English is not your primary language, you may qualify for additional time for the test by requesting an ESL Authorization from Prometric. To request an ESL authorization, please submit:

A personal letter requesting the authorization; and a letter from the English instructor or sponsoring



company (on company letterhead), certifying that English is not your primary language.

Please fax documents to **800.347.9242** and allow **three (3) days** for processing. If your request is approved, Prometric may extend the time limit on your examination to time-and-one-half or 150% of the normal time limit. Prometric will inform you by mail whether your request for accommodation is approved. You should not schedule your exam until you have received the confirmation email. Exams scheduled before the ESL request has been approved will not include extra time.

Test Centers

You may take the exam at any Prometric test center in the United States.

Test center locations are subject to change. Be sure to verify the address of and directions to the test center before you leave for the exam. Go to http://www.prometric.com/northdakota/insurance and click on "Check appointment availability" to confirm the address and get directions.

Test Centers in North Dakota include:

ND Test Centers			
Bismarck, Mandan 4503 Coleman St Suite #207 Bismarck, North Dakota 58503	Minot- Minot State University Minot State University Academic Testing Center, Administration 361 500 University Avenue West Minot, ND 58707		
University of North Dakota 2891 Second Ave North McCannel Hall Rm 190 Grand Forks, North Dakota 58202	Fargo- 13 th Ave 705 13 th Ave E. Suite 202 West Fargo, North Dakota 58078		



Preparing for Your Exam

Being well prepared can help you pass the exam and save time and possibly money spent retaking it. This section offers:

- An overview of the exam content outlines.
- Information about study materials.
- An explanation of how to take a practice exam.

Content Outlines Overview

The license exam for each type of license consists of questions that test knowledge of topical areas listed in the content outline for that exam. An overview of each exam content outline appears at the end of this handbook.

Note: Do not schedule the exam until you are familiar with all subject areas in the applicable content outline.

Study Materials

The Department of Insurance does not provide study materials, cannot recommend any supplier for study materials and does not evaluate the quality of any training course or study material. You are free to use the materials of your choice to prepare for the exam. Different publishers provide materials to assist you in preparing for insurance licensing exams. These materials take different approaches and you should choose one that meets your needs.

General recommendations. You may obtain recommendations for study materials and pre-licensing study courses from insurance companies, the company or agency you plan to work for, or local insurance and agents' associations. Information is also available at the following link: https://www.nd.gov/ndins/apply-license



Practice Exams

To take a practice exam, select or copy link below to your browser:

https://www.prometric.com/en-us/clients/insurance/Pages/practice-exam.aspx

While practice exams contain general, non-state specific insurance questions, they are created in the same format and use the same question types as the actual licensure exams. Practice exams are designed to help you become familiar with the computer-based testing process.

During the practice exam, you will get immediate feedback to correct and incorrect responses as well as overall feedback at the end of the session just as you would during the actual exam. Practice exams are available for:

- (LIPA) Life Insurance Producer/Agent Practice Exam in English only
- (HIPA) Health Insurance Producer/Agent Practice Exam in English only
- (PIPA) Property & Casualty Insurance Producer Practice Exam in English only

There is **no cost** to take Prometric Practice Exams!



Taking Your Exam

Knowing what to expect when taking the exam may help you prepare for it. This section contains:

- An overview of the testing process.
- Regulations that will be enforced at the testing center.
- Information about the types of questions on the exam.
- A guide to understanding the exam results.
- Information about appeals.

The Testing Process

The exam will be administered by computer; you are not required to have any computer experience or typing skills to take the exam.

Arrival. You should arrive at least **30 minutes before** the scheduled exam appointment. This allows time for you to sign in and for staff to verify your identification and complete all security checks.

Identification Required. You must present a valid form of identification before taking the test. The identification document **must**:

- Be government-issued (e.g., driver's license, state-issued identification card, passport, or military identification card).
- Contain both a current photo and signature
- Exactly match the name used to register for the exam (including designations such as "Jr." and "III").

Important Failure to provide appropriate identification at the time of the exam is considered a missed appointment. As a result, you will be required to pay another **full examination fee** before making another appointment. If you cannot provide the identification listed above, contact Prometric **before** scheduling the appointment to arrange an alternative way to meet this requirement.

Test Center Regulations

Copyrighted Questions. All test questions are the property of Prometric LLC and are protected by copyright. Federal law provides severe civil and criminal penalties for the unauthorized reproduction, distribution, or exhibition of copyrighted materials.

To ensure that all candidates are tested under similar conditions, the following regulations and procedures will be enforced at each test center. Failure to follow any of these security procedures may result disqualification from taking an examination.

- 1 While in the test center, you will be continuously monitored by video. During your examination, you will also be monitored by physical walk-throughs and through an observation window. All testing sessions are video and audio recorded.
- 2 You must present valid (unexpired) and acceptable ID(s) in order to take your test. (See "Identification required" in the previous section).
- **3** You will be scanned with a metal detector wand prior to every entry into the test room. If you refuse, you cannot test.



- **4** You will be required to raise your pants legs above your ankles, empty and turn all pockets inside-out and raise shirt sleeves above your wrists prior to every entry into the test room.
- **5** If you are wearing eyeglasses, you will be required to remove them for visual inspection to ensure they don't contain a recording device. Large jewelry items must be stored in your locker due to concerns over concealed recording devices.
- **6** You must sign the test center roster each time you leave the test room. You must also sign back in and show your ID to the Test Center Administrator (TCA) in order to re-enter the test room.
- **7** You are **prohibited** from communicating, publishing, reproducing, or transmitting any part of your test, in any form or by any means, verbal or written, for any purpose.
- **8** You **must not** talk to other candidates or refer to their screens, testing materials, or written notes in the test room.
- **9** You **must not** use written notes, published materials, or other testing aids.
- **10** You are **allowed** to bring soft ear plugs or center-supplied tissues into the test room.
- 11 Light clothing items removed for comfort such as sweaters, suit jackets, scarves, etc., must be hung on the examinee's chair, not placed in laps or on the workstation desktop. Outerwear such as heavy coats, parkas, rain coats, etc., is not permitted in the test room
- 12 You must not bring any personal/unauthorized items into the testing room. Such items include but are not limited to outerwear, hats, food, drinks, purses, briefcases, notebooks, pagers, watches, cellular telephones, recording devices, and photographic equipment. Weapons are not allowed at any Prometric test center. You will be asked to empty and turn your pockets inside out prior to every entry into the test room to confirm that you have no prohibited items.
- **13** You **must** return all materials issued to you by the test center administrator ("TCA") at the end of your test.
- **14** You are not allowed to use any electronic device or phone during breaks.
- 15 If you have a medical condition that may require you to access food or medicine during your exam session, you must store those items separately from other items you place in the test center locker. You must inform the TCA before you retrieve the food or medicine, and the TCA will observe you obtaining the item from the locker. You are not allowed to access any item other than food or medicine needed for a medical reason.
- 16 You must conduct yourself in a civil manner at all times when on the premises of the test center. Exhibiting abusive behavior towards the TCA or any other staff member of the test center may result in examination disqualification and criminal prosecution.

Note Failure to follow any of these security procedures may result in the disqualification of the examination. Prometric reserves the right to audio and videotape any examination session.

For more information on Prometric test center regulations, please visit: www.prometric.com/en-us/for-test-takers/prepare-for-test-day/documents/TestCenterRegulations.pdf



Please note: Test center administrators are not allowed to answer any questions pertaining to the exam content. If you do not understand a question on the examination, you should answer the question to the best of your ability.

Question Types

The examination contains four-option multiple-choice questions. These questions are designed to be as clear and concise as possible while testing knowledge and comprehension of insurance concepts as well as the application of the insurance concepts. The design of the exam ensures that those who possess the required knowledge of the specific insurance line of authority being tested should perform well on the examination for which they prepared.

Question Formats.

Three different multiple-choice formats are used. Each format is shown in the following examples. An asterisk (*) indicates the correct answer in each sample question.

Format 1— Direct Question

Which one of the following is a type of health insurance policy designed to replace the wages of an insured that is unable to work due to an accident or sickness?

- * 1. Disability Income Insurance Policy
 - 2. Employer-Sponsored Group Major Medical Policy
 - 3. Hospital Expense Insurance Policy
 - 4. Special Risk Policy

Format 2— Incomplete Sentence

Benefits under workers' compensation insurance are payable:

- 1. For bodily injury that is accidental or intentional
- * 2. Regardless of the liability of the employer
 - 3. Unless safety rules are violated
 - 4. Up to a maximum of 30 percent of weekly wages

Format 3—All of the following except

A life insurance policy may include provisions that do all of the following EXCEPT:

- 1. Restrict coverage if death is caused by suicide
- 2. Require evidence of insurability to reinstate coverage
- * 3. Extend the contestable period beyond two years
 - 4. Adjust proceeds if the insured's age is misstated on the application

Experimental Questions

The examination may include some experimental questions that will not be scored. If present, they are distributed throughout the examination and will not be identified as such. These are used to gather statistical information on the questions before they are added to the examination as scored items. These experimental questions will not be counted for or against you in the final examination score.

You will be helping us help future test takers by completing 5 experimental test questions in your exam. We plan to use the experimental questions on future exams based on your performance.

The questions will:

- be randomly distributed within your test
- will not be counted in your final score
- time spent on the question will not be deducted from your test time



Your Exam Results

At the end of the exam, you will see a completion notice on screen. A copy of your score report will be emailed to the email address you provided at the time of scheduling. The report indicates the overall score and grade, including the numerical percentage of questions answered correctly and whether you passed or failed.

The report also displays the correct percentage in each major section of the exam, as defined by the exam content outline. These section scores are shown to guide you, or your employer and/or trainer, about areas requiring additional preparation for retesting if you do not pass the exam. Even after you pass, you may want to focus on these areas as you begin to provide insurance products and services to the public.

Prometric electronically notifies the Department of Insurance of exam results within 48 hours of passing the exam. Note that exam scores are confidential and will be revealed only to you and the Department.

If you fail the examination, you will need to retake the exam. If you fail one portion of a two-part exam, you must retake and pass ONLY that failed portion. The retake must occur within one year of passing the first portion. You may retest an unlimited number of times.

Duplicate score reports, please use our electronic score report portal to download or print duplicate copies of your candidate score report when or as needed. Please visit https://scorereports.prometric.com. You will be required to enter the confirmation number of your exam and your last name to complete this task.

Appeals Process

Our goal is to provide a quality exam and a pleasant testing experience for every candidate. If you are dissatisfied with either and believe we can correct the problem, we would like to hear from you. We provide an opportunity for general comments at the end of your exam. Your comments will be reviewed by our personnel, but you will not receive a direct response.

If you would like to submit an appeal concerning examination content, registration, scheduling or test administration (testing site procedures, equipment, personnel, etc.), please submit an appeal by visiting http://www.prometric.com/contactus.

The Appeals Committee will review your concern and send you a written response within 20 business days of receipt.



Apply for Your License

Once you have passed your license exam (if an exam is required), you must submit your license application along with any other required paperwork and your fee. Apply online at www.nipr.com.

Submit Your Application

- You must submit your complete, NAIC Uniform Application, either (1) through the NIPR electronic licensing system (www.nipr.com) or (2) by mailing to the North Dakota Insurance Department Producer Licensing Division. NOTE: NIPR applications are prioritized for processing and are processed faster than mailed paper applications.
- If you answer "Yes" to a background question on the application, submit your written statement accompanied by corresponding court documents (printouts from a court's web site are not acceptable):
 - as part of your NIPR electronic license application (using the Attachments Warehouse), or
 - by e-mail to **ndlicensing@nd.gov**, or
 - by mailing to the ND Insurance Department Producer Licensing Division, 600 E Blvd Ave., Dept 401, Bismarck, ND 58505.
- Submit all other documents either by e-mail to ndlicensing@nd.gov or by delivery to ND Insurance Department Producer Licensing Division, 600 E Blvd Ave., Dept 401, Bismarck, ND 58505.



Fingerprint Service

While fingerprinting can still be done at Prometric Test Centers, fingerprinting can also be done at the **following locations.** If you get fingerprinted at a non-Prometric site you will be responsible for sending the appropriate payment and fingerprinting card to the state.

If you want Prometric to scan your fingerprints immediately after you take your exam, you must register for the fingerprinting processing service.

NOTE: All fees are non-refundable.

As long as candidates have an appointment and have paid for the fingerprinting service, they are allowed to take their fingerprints, then Prometric will submit them. We don't collect payment directly at the site.

You will need to:

- o complete a Consent Form for your fingerprints
- provide your fingerprints
- provide a check for your criminal record check at the time your fingerprints are taken at the test center. The fee is \$41.25 (\$30 fee to ND Bureau of Criminal Investigation and \$11.25 fee to the Federal Bureau of Investigation) made payable to **North Dakota Attorney General**. Payment can be personal check, cashier's check or money order. Cash, Credit Card or any other form of payment will NOT be accepted.

The test center will mail the consent form, fingerprints and fee to the North Dakota Insurance Department, unless you fingerprint at a non-Prometric location. Then you will be responsible for submitting your own documentation and payment.

Note In some cases, based on the content of your application or the type of license for which you are applying, the NIPR application system may inform you that you need to provide additional information before the Department can process your application.

License Expiration

An insurance producer's individual license expires biennially on the last day of the producer's birth month.



Maintaining Your License

Insurance Producers are responsible for complying with North Dakota insurance laws and rules, including but not limited to timely reporting changes of address and timely renewing insurance licenses. **North Dakota law requires producers to notify the Department of an address change within 30 days**.

NIPR: National Insurance Producer Registry

You can use the NIPR's website, at **www.nipr.com** to report changes of email, address and telephone information at no charge.

License Renewal

An insurance producer may renew a license up to 90 days before the date the license expires. The licensee is solely responsible for renewing the license before its expiration. The Department will send a renewal notice to the email address on file.

If the license expires, the licensee must cease acting under the license. For up to one year after the expiration of the license, an individual may reinstate their producer license by submitting an application and paying the \$100 fee through www.nipr.com The producer must be in compliance with any continuing education requirements. A non-resident individual must reapply for an insurance producer license.

Insurance Continuing Education

North Dakota requires 24 hours of continuing education and 3 hours of ethics education biennially. For specific information regarding your license type, please visit the below website.

https://www.nd.gov/ndins/producers/continuing-education

Resident individuals who only hold a limited-line credit license, title, travel/baggage, surety, bail bonds, or legal expense do not have an insurance continuing education requirement.

Remote Proctor

See Pro-Proctor candidate bulletin.



Exam Content Outlines

The following outlines give an overview of the content of each of the North Dakota insurance examinations. Each examination will include questions on the subjects contained in the outline. The percentages indicate the relative weight assigned to each section of the examination.

For example, 10 percent means that 10 questions will be drawn on a 100-question exam and 15 will be drawn on a 150-question exam.

An outline that includes more descriptive subsections for your exam is available online at

www.prometric.com/northdakota/insurance.

North Dakota Examination for Life and Annuity Insurance Part I - Product Series 13-51

60 questions (plus 5 unscored items)

70 minute time limit

1.0 General Insurance 16% (9 Items)

1.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

1.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Risk retention and risk purchasing groups

Self-insurance groups

Private versus government insurers

Admitted versus nonadmitted insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

1.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

1.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

2.0 Life Insurance Basics 18% (11 Items)

2.1 Insurable interest

2.2 Personal uses of life insurance

Survivor protection

Estate creation

Cash accumulation

Security

Liquidity

Estate conservation

2.3 Life Settlement Act

Life settlement broker authority and licensing

Disclosure to customers

Fraudulent acts

Definitions

2.4 Determining amount of personal life insurance



Human life value approach

Needs approach

Types of information gathered

Determining lumpsum needs

Planning for income needs

2.5 Business uses of life insurance

Buy-sell funding

Key person

Executive bonuses

Corporate-owned life insurance

2.6 Classes of life insurance policies

Group versus individual

Permanent versus term

Ordinary versus industrial (home service)

Participating versus nonparticipating

Fixed versus variable life insurance and annuities

Regulation of variable products (SEC, FINRA and NASD)

2.7 Premiums

Factors in premium determination

Mortality

Interest

Expense

Premium payment mode

2.8 Producer responsibilities

Solicitation and sales presentations

Advertising

Life and Health Insurance Guaranty Association Law

Policy summary

Buyer's guide

Life insurance policy cost comparison methods

Replacement

Use and disclosure of insurance information

Field underwriting

Notice of information practices

Application procedures including backdating

Delivery

Policy review

Effective date of coverage

Premium collection

Statement of good health

Delivery receipt requirement

2.9 Individual underwriting by the insurer

Information sources and regulation

Application

Producer report

Attending physician statement

Investigative consumer (inspection) report

Medical Information Bureau (MIB)

Medical examinations and lab tests including HIV

Selection criteria and unfair discrimination

Classification of risks

Preferred

Standard

Substandard

3.0 Life Insurance Policies 16% (10 Items)

3.1 Term life insurance

Level term

Annual renewable

Level premium term

Decreasing term

3.2 Whole life insurance

Continuous premium (straight life)

Limited payment

Single premium

Graded premium

Modified life

Interest sensitive

Equity index

3.3 Flexible premium policies

Adjustable life

Universal life

Indexed life

Variable life

3.4 Specialized policies

Joint life (first-to-die)

Survivorship life (second-to-die)

Juvenile life

3.5 Group life insurance

Characteristics of group plans

Types of plan sponsors

Group underwriting requirements

Conversion to individual policy

3.6 Credit life insurance (individual versus group)

4.0 Life Insurance Policy
Provisions, Options and
Riders 16% (10 Items)

4.1 Standard provisions

Ownership

Assignability

Entire contract

Modifications

Right to examine (free look)

Payment of premiums

Grace period

Reinstatement

Incontestability

Misstatement of age

Exclusions

Interest on insurance proceeds

4.2 Beneficiaries

Designation options

Individuals



Classes

Estates

Minors

Trusts

Succession

Facility of payment clause

Revocable versus irrevocable

Common disaster clause

Spendthrift clause

4.3 Settlement options

Cash payment

Interest only

Fixed-period installments

Fixed-amount installments

Life income

Single life

Joint and survivor

4.4 Nonforfeiture options

Cash surrender value

Extended term

Reduced paid-up insurance

4.5 Policy loan and withdrawal options

Cash loans

Automatic premium loans

Withdrawals or partial surrenders

4.6 Dividend options

Cash payment

Reduction of premium payments

Accumulation at interest

One-year term option

Paid-up additions

4.7 Disability riders

Waiver of premium/waiver of stipulated premium (universal life)

Waiver of cost of insurance

Disability income benefit

Payor benefit life/disability (juvenile insurance)

4.8 Living benefit provisions/riders

Accelerated

Conditions for payment

Effect on death benefit

Minimum standards

Conditions for payment

Effect on death benefit

Long term care riders

4.9 Riders covering additional insureds

Spouse/other-insured term rider

Children's term rider

Family term rider

4.10 Riders affecting the death benefit amount

Accidental death

Guaranteed insurability

Cost of living

Return of premium

Long term care riders

5.0 Annuities 15% (9 Items)

5.1 Annuity principles and concepts

Accumulation period versus annuity period

Owner, annuitant and beneficiary

Insurance aspects of annuities

5.2 Immediate versus deferred annuities

Single premium immediate annuities (SPIAs)

Deferred annuities

Premium payment options

Nonforfeiture

Surrender and withdrawal charges

Death benefits

5.3 Annuity (benefit) payment options

Life contingency options

Pure life versus life with guaranteed minimum

Single life versus multiple life

Annuities certain (types)

5.4 Annuity products

Fixed annuities

General account assets

Interest rate guarantees (minimum versus current)

Level benefit payment amount

Equity indexed annuities

Market value adjusted annuities (modified guaranteed annuities)

Variable annuities

5.5 Uses of annuities

Long term care riders

Lump-sum settlements

Qualified retirement plans

Group versus individual annuities

Personal uses

Individual retirement annuities (IRAs)

Tax-deferred growth

Retirement income

Education funds

6.0 Federal Tax Considerations for Life Insurance and Annuities 10% (6 Items)

6.1 Taxation of personal life insurance

Amounts available to policyowner

Cash value increases

Dividends

Policy loans

Surrenders

Amounts received by beneficiary

General rule and exceptions

Settlement options

Values included in insured's estate

6.2 Modified endowment contracts (MECs)

Modified endowment versus life insurance

Seven-pay test

Distributions



6.3 Taxation of nonqualified annuities

Individually-owned

Accumulation phase (tax issues related to withdrawals)

Annuity phase and the exclusion ratio

Distributions at death

Premature distributions (including taxation issues)

Corporate-owned

6.4 Taxation of individual retirement annuities (IRAs)

Traditional IRAs

Contributions and deductible amounts

Premature
distributions
(including taxation issues)

Annuity phase benefit payments

Values included in the annuitant's estate

Amounts received by beneficiary

Roth IRAs

Contributions and limits

Distributions

6.5 Rollovers and transfers (IRAs and qualified plans)

6.6 Section 1035 exchanges

7.0 Qualified Plans 9% (5 Items)

7.1 General requirements

7.2 Federal tax considerations

Tax advantages for employers and employees

Taxation of distributions (age-related)

7.3 Plan types, characteristics and purchasers

Simplified employee pensions (SEPs)

Self-employed plans (HR 10 or Keogh plans)

Profit-sharing and 401(k) plans

SIMPLE plans

403(b) tax-sheltered annuities (TSAs)

North Dakota Examination for Life and Annuity Insurance Part II - Laws and Regulations Series 13-52

40 questions (plus 5 unscored items)

50 minute time limit

1.0 Insurance Regulation 30% (12 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees (26.1-26-02, 03)

Producers (individual and business entity) (26.1-26-02, 05, 06, 07, 11)

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1) Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-11, 13)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-02, 03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))



Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 North Dakota Laws and Regulations Pertaining to Life Insurance and Annuities 70% (28 Items)

2.1 Producer and company responsibilities

Solicitation and sales presentations (Reg 45-04-01-01-07; Reg 45-04-10-01-08)

> Advertising (Reg 45-04-10-01-08)

Life and Health
Insurance Guaranty
Association (26.1-38.1-16(1))

Illustrations (Reg 45-04-05-05(02))

Policy summary (Reg 45-04-01-03(7), 45-04-05-05-01)

Buyer's guide (Reg 45-04-01-03(01) Appendix, 04)

Field underwriting requirements

Insurable interest (26.1-29-09.1)

Notice, consent and disclosure for lab

tests including HIV (Reg 45-03-11-01-05)

Company responsibilities

Verification of insurable interest (26.1-29-09.1)

Life insurance disclosure regulation (26.1-33-02)

Guaranty association disclaimer (26.1-38.1-16)

2.2 Individual life insurance

Standard provisions (26.1-33-05)

Entire contract (3)

Free look provision (26.1-33-02.1)

Payment of premiums (1)

Grace period (Reg 45-04-04-03-03-b-(02)

Reinstatement (8)

Incontestability (3)

Misstatement of age (5)

Statements of the insured (4)

Dividend options (6)

Loan provisions (7)

Nonforfeiture provision (26.1-33-18)

Exclusions 26.1-33-

Suicide no defense (26.1-33-37)

Payment of claims and interest (9, 13)

Assignment (26.1-33-33)

Prohibited provisions including backdating (26.1-33-06)

2.3 Group life insurance

Standard provisions (26.1-33-11)

Conversion rights (26.1-33-12)

2.4 Annuities

Free look provision (26.1-34-01.1)

Nonforfeiture provision (26.1-34-02)

Death claim settlement and interest (26.1-34-01(5))

North Dakota Examination for Accident and Health Insurance Part I – Product Series 13-53

60 questions (plus 5 unscored items)

70 minute time limit

1.0 General Insurance 15% (9 Items)

1.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

1.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers



Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

1.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

1.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

2.0 Health Insurance Basics 14% (8 Items)

2.1 Definitions of perils

Accidental injury

Sickness

2.2 Principal types of losses and benefits

Loss of income from disability

Medical expense

Dental expense

Long-term care expense

2.3 Classes of health insurance policies

Individual versus group

Private versus government

Limited versus comprehensive

2.4 Limited policies

Limited perils and amounts

Required notice to insured

Types of limited policies

Accident-only

Critical illness

Specified (dread) disease

Hospital indemnity (income)

Credit disability

Blanket insurance (teams, passengers, other)

Prescription drugs

Vision care

Dental

2.5 Common exclusions from coverage

2.6 Producer responsibilities in individual health insurance

Field underwriting

Nature and purpose

Disclosure of information about individuals

Application procedures

Requirements at delivery of policy

Common situations for errors/omissions

2.7 Individual underwriting by the insurer

Underwriting criteria

Sources of underwriting information

Application

Producer report

Attending physician statement

Investigative consumer (inspection) report

Medical Information Bureau (MIB)

Medical examinations and lab tests (including HIV consent)

Classification of risks

Preferred

Standard

Substandard

Declined

2.8 Considerations in replacing health insurance

Benefits, limitations and exclusions

Underwriting requirements

Producer's liability for errors and omissions

3.0 Individual Health Insurance Policy General Provisions 12% (7 Items)

3.1 Insuring clause

3.2 Consideration clause

3.3 Renewability clause

Noncancelable

Guaranteed renewable

Conditionally renewable

Renewable at option of insurer

Nonrenewable (cancelable, term)

4.0 Disability Income and Related Insurance 10% (6 Items)

4.1 Qualifying for disability benefits

Inability to perform duties

Own occupation

Any occupation



Pure loss of income (income replacement contracts)

Presumptive disability

Requirement to be under physician care

4.2 Individual disability income insurance

Basic total disability plan

Income benefits (monthly indemnity)

Elimination and benefit periods

Waiver of premium feature

Coordination with social insurance and workers compensation benefits

Additional monthly benefit (AMB)

Social insurance supplement (SIS)

Occupational versus nonoccupational coverage

At-work benefits

Partial disability benefit

Residual disability benefit

Other provisions affecting income benefits

Cost of living adjustment (COLA) rider

Future increase option (FIO) rider

Relation of earnings to insurance

Other cash benefits

Accidental death and dismemberment

Rehabilitation benefit

Medical reimbursement benefit (nondisabling injury)

Refund provisions

Return of premium

Cash surrender value

Exclusions

4.3 Unique aspects of individual disability underwriting

Occupational considerations

Benefit limits

Policy issuance alternatives

4.4 Group disability income insurance

Group versus individual plans

Short-term disability (STD)

Long-term disability (LTD)

4.5 Business disability insurance

Key employee (partner) disability income

Business overhead expense policy

Disability buy-sell policy

4.6 Social Security disability

Qualification for disability benefits

Definition of disability

Waiting period

Disability income benefits

5.0 Medical Plans 10% (6 Items)

5.1 Medical plan concepts

Fee-for-service basis versus prepaid basis

Specified coverages versus comprehensive care

Benefit schedule versus usual/reasonable/custom ary charges

Any provider versus limited choice of providers

Insureds versus subscribers/participants

5.2 Major medical insurance (indemnity plans)

Characteristics

Common limitations

Exclusions from coverage

Provisions affecting cost to insured

Deductibles

Coinsurance feature

Copayments

Stop-loss feature

Maximum benefits

5.3 Health maintenance organizations (HMOs)

General characteristics

Combined health care delivery and financing

Limited service area

Limited choice of providers

Gatekeeper concept

Copayments

Prepaid basis

Preventive care services

Primary care physician versus referral (specialty) physician

Emergency care

Hospital services

Other basic services

Preferred provider organizations (PPOs)

General characteristics

Open panel or closed panel

Types of parties to the provider contract

5.4 Cost containment in health care delivery

Cost-saving services

Preventive care

Hospital outpatient benefits

Alternatives to hospital services

Utilization management

Prospective review

Concurrent review

5.5 Health savings accounts and high deductible medical plans

Eligibility

Contribution limits

6.0 Group Health Insurance 10% (6 Items)

6.1 Characteristics of group insurance

Group contract

Certificate of coverage

Experience rating versus pool rating

6.2 Types of eligible groups



Employment-related groups

Individual employer groups

Multiple-Employer Trusts (METs) or Welfare Arrangements (MEWAs)

Associations (alumni, professional, other)

Customer groups (depositors, creditordebtor, other)

6.3 Marketing considerations

Advertising

Regulatory jurisdiction/place of delivery

6.4 Employer group health insurance

Insurer underwriting criteria

Characteristics of group

Plan design factors

Persistency factors

Administrative capability

Eligibility for coverage

Annual open enrollment

Employee eligibility

Dependent eligibility

Coordination of benefits provision

Change of insurance companies or loss of coverage

Coinsurance and deductible carryover

No-loss no-gain

Events that terminate coverage

Extension of benefits

Continuation of coverage under COBRA (Consolidated Omnibus Budget Reconciliation Act)

7.0 Dental Insurance 3% (2 Items)

7.1 Types of dental treatment

Diagnostic and preventive

Restorative

Oral surgery

Endodontics

Periodontics

Prosthodontics

Orthodontics

7.2 Indemnity plans

Choice of providers

Scheduled versus nonscheduled plans

Benefit categories

Diagnostic/preventive services

Basic services

Major services

Deductibles and coinsurance

Combination plans

Exclusions

Limitations

Predetermination of benefits

7.3 Employer group dental expense

Integrated deductibles versus stand-alone plans

Minimizing adverse selection

8.0 Insurance for Senior Citizens and Special Needs Individuals 16% (10 Items)

8.1 Medicare

Nature, financing and administration

Part A — Hospital Insurance

Individual eligibility requirements

Enrollment

Coverages and costsharing amounts

Part B — Medical Insurance

Individual eligibility requirements

Enrollment

Coverages and costsharing amounts Exclusions

Claims terminology and other key terms

Part C — Medicare Advantage

Part D — Prescription Drug Insurance

8.2 Medicare supplements

Purpose

Open enrollment

Standardized Medicare supplement plans

Core benefits

Additional benefits

8.3 Other options for individuals with Medicare

Employer group health plans

Disabled employees

Employees with kidney failure

Individuals age 65 and older

Medicaid

Eligibility

Benefits

8.4 Long-term care (LTC) policies

Comparison of LTC, Medicare and Medicaid

Eligibility for benefits

Levels of care

Skilled care

Custodial care

Home health care

Assisted living care

Adult day care

Respite care

Benefit periods

Benefit amounts

Optional benefits

Alternate plans of care

Inflation protection

Guaranteed purchase option

Nonforfeiture

Qualified LTC plans



Exclusions

Underwriting considerations

9.0 Federal Tax Considerations for Health Insurance 10% (6 Items)

9.1 Personally-owned health insurance

Disability income insurance

Medical expense insurance

Long-term care insurance

9.2 Employer group health insurance

Disability income (STD, LTD)

Medical and dental expense

Long-term care insurance

Accidental death and dismemberment

9.3 Medical expense coverage for sole proprietors and partners

9.4 Business disability insurance

Key person disability income

Buy-sell policy

Business overhead expense

9.5 Health Savings Accounts (HSAs)

North Dakota Examination for Accident and Health Insurance Part II - Laws and Regulations Series 13-54

40 questions (plus 5 unscored items)

50 minute time limit

1.0 Insurance Regulation 25% (10 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees

Producer (26.1-26-02, 11)

Individual

Business entity

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-11, 13)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-02, 03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)



2.0 North Dakota Laws and Regulations Pertaining to Accident and Health Insurance 75% (30 Items)

2.1 Individual health insurance policy provisions

Standard provisions (26.1-36-04(1))

Entire contract; changes (26.1-36-04(1)(a)(b)

Incontestability (26.1-36-04(1)(c)

Pre-existing conditions (26.1-36-04(d)

Grace period (26.1-36.04(e))

Reinstatement (26.1-36.04(f))

Claim procedures (26.1-36-04(1)(g) through (k) and (26.1-36-37.1)

Physical examinations and autopsy (26.1-36.04

(I))

Legal actions (26.1-36.04 (m))

Return of premium paid beyond month of death (26.1-36.04 (n))

Right to return policy (free look) (26.1-36-02.1)

Other provisions (26.1-36-04(2))

Change of occupation (26.1-36-04 (a))

Misstatement of age 26.1-36-04(b))

Overinsurance (26.1-36-04(c))

Unpaid premium (26.1-36-04 (d))

Cancellation (26.1-36-04 (e))

Conformity with state statutes (26.1-36-04 (f))

Illegal occupation (26.1-36-04 (g))

Intoxicants and narcotics (26.1-36-04 (h))

2.2 Group health insurance policy provisions

Standard provisions (26.1-36-05(1-14))

Grace period (26.1-36-05(1))

Incontestability (26.1-36-05(2))

Attachment of application (26.1-36-05(3))

Exclusions or limitations (26.1-36-05(5))

Misstatement of age (26.1-36-05(6))

Certificates of coverage (26.1-36-05(7))

Claim procedures (26.1-36-05(8-12)

Physical examination and autopsy (26.1-36-05(13))

Legal action autopsy (26.1-36-05(14))

Other provisions

Coordination of benefits (26.1-36-10; Reg 45-08-01.2)

Continuation of coverage (26.1-36-23)

Coverage of former spouse and children (26.1-36-23.1)

Dual choice option (26.1-36-26)

2.3 North Dakota requirements (individual and group)

Eligibility requirements

Newborn/adopted children (26.1-36-

Child coverage; noncustodial parents (26.1-36.5-03)

Dependent coverage (26.1-36-22)

Portability (26.1-36.4-04; Reg 45-06-11-01-05)

Group mandated benefit options

Prescription drugs (26.1-36-06(1))

Chiropractic care (26.1-36-06(2))

Marketing requirements

Advertising (Reg 45-06-04-01)

Life and Health Guaranty Association (26.1-38.1-16(1))

Sales presentations (Reg 45-06-04)

Underwriting requirements

Informed consent (testing of body fluids) (Reg 45-03-11-01)

Unfair discrimination (Reg 45-03-10-04)

HIPAA (Health Insurance Portability and Accountability Act) requirements

> Eligibility (Reg 45-06-12-02-01: 45-06-12-02-03)

Guaranteed issue (Reg 45-06-12)

Pre-existing conditions (26.1-36.4-03, 03.1; Reg 45-06-12-01)

2.4 Medicare supplements

Standards for marketing (Reg 45-06-01.1-17)

Open enrollment (Reg 45-06-01.1-09)

Advertising (26.1-36.1-07; Reg 45-06-01.1-16)

Appropriateness of recommended purchase (Reg 45-06-01.1-18)

Outline of coverage (26.1-36.1-05; Reg 45-06-01.1-14(4))

Right to return (free look) (26.1-36.1-06)

Replacement (Reg 45-06-01.1-20)

Minimum benefit standards (Reg 45-06-01.1-06.1)

Pre-existing conditions (Reg 45-06-01.1-06.1)

Required disclosure provisions (Reg 45-06-01.1-06.1)



Permitted compensation arrangements (Reg 45-06-01.1-13)

Continuation and conversion requirements (Reg 45-06-01.1-06.1(e))

Notice of change (Reg 45-06-01.1-14(2))

Excessive or unnecessary coverage (duplication of coverage) (Reg 45-02-02-14)

Medicare SELECT (Reg 45-06-01.1-08)

2.5 Long-term care (LTC) insurance

Standards for marketing (Reg 45-06-05.1-21)

Advertising (Reg 45-06-04)

Shopper's guide (Reg 45-06-05.1-28)

Outline of coverage (26.1-45-09; Reg 45-06-05.1-27)

Right to return (free look) (26.1-45-09(1))

Replacement (Reg 45-06-05.1-23)

Renewal provisions (26.1-45-05.2)

Contingent non-forfeiture (26.1-45-14; Reg 45-06-05.1-24)

Cancellation (26.1-45-05)

Required disclosure provisions (Reg 45-06-05.1-06; Reg 45-06-05.1-07)

Inflation protection (Reg 45-06-05.1-11)

Pre-existing conditions (26.1-45-05-06)

Protection against unintentional lapse (Reg 45-06-05.1-05)

Suitability (Reg 45-06-05.1-22)

Minimum home health care benefits (26.1-45-13; Reg 45-06-05.1-10)

Qualified long term care contracts (26.1-45-01(6); Reg 45-06-05.1-26) Standards for benefit triggers (Reg 45-06-05.1-25)

Premium rate schedule increases (Reg 45-06-05.1-07; 45-06-05.1-01 Appendix F)

2.6 Comprehensive Health Association of North Dakota (CHAND)

(26.1-08-01-13)

Eligibility (26.1-08-12)

Coverage and limits (26.1-08-06, 06.1)

Notification of CHAND by companies (26.1-08-11)

Premium amount (26.1-08-08)

North Dakota Exam for Property Insurance Part I – Product Series 13-56

60 questions (plus 5 unscored items)

75 minutes time limit

1.0 General Insurance 10% (6 Items)

1.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

1.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

1.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

1.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion



Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

2.0 Property Insurance Basics 20% (12 Items)

2.1 Principles and concepts

Insurable interest

Underwriting

Function

Loss ratio

Rates

Types

Loss costs

Components

Hazards

Physical

Moral

Morale

Causes of loss (perils)

Named perils versus special (open) perils

Direct loss

Consequential or indirect

Blanket versus specific insurance

Basic types of construction

Loss valuation

Actual cash value

Replacement cost

Functional

replacement cost

Market value

Agreed value

Stated value

Valued policy

2.2 Policy structure

Declarations

Definitions

Insuring agreement or clause

Additional/supplementary coverage

Conditions

Exclusions

Endorsements

2.3 Common policy provisions

Insureds — named, first named, additional

Policy period

Policy territory

Cancellation and nonrenewal

Deductibles

Other insurance

Nonconcurrency

Primary and excess

Pro rata

Policy limits

Restoration/nonreduction of limits

Coinsurance

Vacancy or unoccupancy

Appraisal

Arbitration

Named insured provisions

Duties after loss

Assignment

Abandonment

Insurer provisions

Liberalization

Subrogation

Salvage

Claim settlement options

Third-party provisions

Standard mortgage clause

Loss payable clause

No benefit to the bailee

3.0 Dwelling Policy 9% (5 Items)

3.1 Characteristics and purpose

3.2 Coverage forms — Perils insured against

Broad

Special

3.3 Property coverages

Coverage A — Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D — Fair rental value

Coverage E — Additional living expense

Other coverages

3.4 General exclusions

3.5 Conditions

3.6 Selected endorsements

Special provisions — North Dakota (DP 01 33)

Broad theft coverage (DP 04 72)

Dwelling under construction (DP 11 43)

4.0 Homeowners Policy — Section I 22% (13 Items)

4.1 Coverage forms

HO-3 through HO-6

4.2 Definitions

4.3 Section I — Property coverages

Coverage A — Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D — Loss of use

Additional coverages

4.4 Perils insured against

4.5 Exclusions

4.6 Conditions

4.7 Selected endorsements

Special provisions — North Dakota (HO 01 33)

Limited fungi, wet or dry rot, or bacteria coverage (HO 04 26, HO 04 27)

Permitted incidental occupancies (HO 04 42)

Scheduled personal property (HO 04 61)



Personal property replacement cost (HO 04 90)

Home day care (HO 04 97)

5.0 Commercial Package Policy (CPP) 14% (9 Items)

5.1 Components of a commercial policy

Common policy declarations

Common policy conditions

Interline endorsements

One or more coverage parts

5.2 Commercial property

Commercial property conditions form

Coverage forms

Building and personal property

Condominium association

Condominium commercial unitowners

Builders risk

Business income

Legal liability

Extra expense

Causes of loss forms

Broad

Special

Selected endorsements

North Dakota changes (CP 01 14)

Ordinance or law (CP 04 05)

Spoilage (CP 04 40)

Peak season limit of insurance (CP 12 30)

Value reporting form (CP 13 10)

5.3 Commercial inland marine

Commercial inland marine conditions form

Inland marine coverage forms

Accounts receivable

Bailee's customer

Commercial articles

Contractors equipment floater

Electronic data processing

Equipment dealers

Installation floater

Signs

Valuable papers and records

Transportation coverages

5.4 Commercial crime

General definitions

Burglary

Theft

Robbery

Crime coverage forms

Commercial crime coverage forms (discovery/loss sustained)

Government crime coverage forms (discovery/loss sustained)

Coverages

Employee theft

Forgery or alteration

Inside the premises — theft of money and securities

Inside the premises — robbery or safe burglary of another property

Outside the premises

Computer fraud

Funds transfer fraud

Money orders and counterfeit money

Other crime coverage

Extortion — commercial entities (CR 04 03)

5.5 Boiler and machinery

Equipment breakdown protection coverage form (BM 00 20)

Selected endorsements

Business income — Report of values (BM 15 31) Actual cash value (BM 99 59)

5.6 Farm coverage

Farm property coverage form

Coverage A — Dwellings

Coverage B — Other private structures

Coverage C — Household personal property

 $\begin{array}{c} \text{Coverage D} - \text{Loss of} \\ \text{use} \end{array}$

Coverage E — Scheduled farm personal property

Coverage F — Unscheduled farm personal property

Coverage G — Other farm structures

Mobile agricultural machinery and equipment coverage form

Livestock coverage form

Definitions

Causes of loss (basic, broad and special)

Conditions

Exclusions

Limits

Additional coverages

6.0 Businessowners Policy — Property 16% (10 Items)

6.1 Characteristics and purpose

6.2 Businessowners Section I — Property

Coverage

Exclusions

Limits

Deductibles

Loss conditions

General conditions

Optional coverages

Definitions

6.3 Businessowners Section III — Common Policy Conditions

6.4 Selected endorsements



Protective safeguards (BP 04 30)

Utility services — direct damage (BP 04 56)

Utility services — time element (BP 04 57)

7.0 Other Coverages and Options 9% (5 Items)

7.1 National Flood Insurance Program

"Write your own" versus government

Eligibility

Coverage

Limits

Deductibles

7.2 Crop insurance (hail)

Eligibility

Application

Term of coverage

Perils insured against

Limits of coverage

7.3 Federal Multi-Peril Crop Insurance Programs

Basic crop insurance

Eligibility

Coverage level

Covered causes of loss

Application

Life of policy

Multiple peril policy options

Levels of coverage

Price election

Optional units

Other provisions

Individual crop

Small grain

Coarse grain

Supplements

Revenue products

Income Protection (IP)

Crop Revenue Coverage (CRC)

Revenue Assurance (RA)

7.4 Boatowners

North Dakota Examination for Property Insurance Part II - Laws and Regulations Series 13-57

40 questions (plus 5 unscored items)

50 minute time limit

1.0 Insurance Regulation 35% (14 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02, 05)

Types of licensees

Producer (26.1-26-02, 11)

Individual

Business entity

Producer-agent of insured (26.1-26-07)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Resident versus nonresident (26.1-26-19, 20; 26.1-47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-07.1)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-15)

Disciplinary actions

Denial of license (26.1-26-39, 40)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42)

Penalties for violations (26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-3; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03)

Producer regulation

Sharing commissions (26.1-26-04)

Prohibited practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

Unfair discrimination (26.1-04-03 7 -11)

Rebating (26.1-04-03(8), 05, 06)

Illegal inducements (26.1-04-05)

Twisting/churning (26.1-04-03(1))

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)



Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681-681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 North Dakota Laws and **Regulations Pertaining to Property Insurance 65%** (26 Items)

2.1 Producer responsibilities

Countersignature requirement (26.1-11-07)

Binders (26.1-39-23)

2.2 Company responsibilities

Cancellation

Grounds (26.1-39-13)

Notice (26.1-39-15)

Conditions requiring five days' notice (26.1 - 39 - 14)

Nonrenewal (26.1-39-16)

Termination of agency contracts (26.1-39-22)

2.3 Property insurance provisions

Valued policy law (26.1-39-05)

Standard fire policy law (26.1-39-06)

> Property form requirements

Statute of limitations

Examination of insured's books and records

Legal action against insurer

Release of loss and claim information (Reg 45-05-04 - 01 - 04

2.5 North Dakota Insurance **Guaranty Association** (26.1-42.1-01-15)

North Dakota Examination for Casualty Insurance Part I -**Product Series 13-58**

60 questions (plus 5 unscored items)

70 minute time limit

1.0 General Insurance 10% (6 Items)

1.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

1.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

1.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

1.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

> Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

2.0 Casualty Insurance Basics 15% (9 Items)

2.1 Principles and concepts

Insurable interest



Underwriting

Function

Loss ratio

Rates

Types

Loss costs

Components

Hazards

Physical

Moral

Morale

Negligence

Elements of a negligent act

Defenses against negligence

Damages

Compensatory-special versus general

Punitive

Absolute liability

Strict liability

Vicarious liability

2.2 Policy structure

Declarations

Definitions

Insuring agreement or clause

Additional/supplementary coverages

Conditions

Exclusions

Endorsements

2.3 Common policy provisions

Insureds — named, first named, additional

Policy period

Policy territory

Cancellation and nonrenewal

Deductibles

Other insurance

Nonconcurrency

Primary and excess

Pro rata

Contribution by equal shares

Limits of liability

Per occurrence (accident)

Per person

Aggregate-general versus products-completed operations

Split

Combined single

Named insured provisions

Duties after loss

Assignment

Insurer provisions

Liberalization

Subrogation

Duty to defend

Arbitration

3.0 Homeowners Policy — Section II 17% (10 Items)

3.1 Coverage forms

HO-3 through HO-6

3.2 Definitions

3.3 Section II — Liability coverages

Coverage E — Personal liability

Coverage F — Medical payments to others

Additional coverages

3.4 Exclusions

3.5 Conditions

3.6 Selected endorsements

Special provisions — North Dakota (HO 01 33)

Limited fungi, wet or dry rot, or bacteria coverage (HO 04 26, HO 04 27)

Permitted incidental occupancies (HO 04 42)

Home day care (HO 04

Additional residence rented to others (HO 24 70)

Business pursuits (HO 24 71)

Watercraft (HO 24 75)

Personal injury (HO 24 82)

4.0 Auto Insurance 25% (15 Items)

4.1 Personal auto policy

Definitions

Liability coverage

Bodily injury and property damage

Supplementary payments

Exclusions

Uninsured motorists coverage

Coverage for damage to your auto

Collision

Other than collision

Deductibles

Transportation expenses

Exclusions

Duties after an accident or loss

General provisions

Selected endorsements

Amendment of policy provisions — North Dakota (PP 01 88)

Towing and labor costs (PP 03 03)

Loss payable clause (PP 03 05)

Extended non-owned coverage — vehicles furnished or available for regular use (PP 03 06)

Miscellaneous type vehicle (PP 03 23)

Joint ownership coverage (PP 03 34)

4.2 Commercial auto

Commercial auto coverage forms

Business auto

Garage

Business auto physical damage

Truckers

Motor carrier



Coverage form sections

Covered autos

Liability coverage

Garagekeepers coverage

Trailer interchange coverage

Physical damage coverage

Exclusions

Conditions

Definitions

Selected endorsements

Lessor — additional insured and loss payee (CA 20 01)

Mobile equipment (CA 20 15)

Drive other car coverage (CA 99 10)

Individual named insured (CA 99 17)

Commercial carrier regulations

The Motor Carrier Act of 1980

Endorsement for motor carrier policies of insurance for public liability (MCS-90)

5.0 Commercial Package Policy (CPP) 10% (6 Items)

5.1 Components of a commercial policy

Common policy declarations

Common policy conditions

Interline endorsements

One or more coverage parts

5.2 Commercial general liability

Commercial general liability coverage forms

Bodily injury and property damage liability

Personal and advertising injury liability

Medical payments

Exclusions

Supplementary payments

Who is an insured

Limits of insurance

Conditions

Definitions

Occurrence versus claimsmade

Premises and operations

Products and completed operations

Insured contract

5.3 Farm coverage

Farm liability coverage form

Coverage H — Bodily injury and property damage liability

Coverage I — Personal and advertising injury liability

Coverage J — Medical payments

Definitions

Conditions

Exclusions

Limits

Additional coverages

6.0 Businessowners Policy — Liability 15% (9 Items)

6.1 Characteristics and purpose

6.2 Businessowners Section II — Liability

Coverages

Exclusions

Who is an insured

Limits of insurance

General conditions

Definitions

6.3 Businessowners Section III — Common Policy Conditions

6.4 Selected endorsements

Hired auto and non-owned auto liability (BP 04 04)

7.0 Other Coverages and Options 8% (5 Items)

7.1 Umbrella/excess liability policies

Personal (DL 98 01)

Commercial (CU 00 01)

7.2 Specialty liability insurance

Professional liability

Errors and omissions

Directors and officers liability

Employers liability

Fiduciary liability

Liquor liability

Employment practices liability

7.3 Surplus lines

Definitions and markets

Licensing requirements

7.4 Surety bonds

Principal, obligee and surety

Contract bonds

License and permit bonds

Judicial bonds

7.5 Boatowners

North Dakota Examination for Casualty Insurance Part II Laws and Regulations Series 13-59

40 questions (plus 5 unscored items)

50 minute time limit

1.0 Insurance Regulation 25% (10 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees

Producer (26.1-26-02, 11)

Individual

Business entity

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)



Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-11, 15)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03)

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 North Dakota Laws and Regulations Pertaining to Casualty Insurance 75% (30 Items)

2.1 Producer responsibilities

Countersignature requirement (26.1-11-07)

Binders (26.1-39-23)

2.2 Company responsibilities

Cancellation

Grounds (26.1-39-13)

Notice (26.1-39-15)

Conditions requiring five days' notice (26.1-39-14)

Nonrenewal (26.1-39-16)

Termination of agency contracts (26.1-39-22)

2.3 Casualty insurance provisions

Legal action against insurer (26.1-39-06)

Release of loss and claim information (Reg 45-05-04-01-04)

2.4 Terrorism Risk
Insurance Act of 2002
and Extension Act of
2005 (15 USC 6701;
S467)

2.5 Auto insurance

Financial responsibility requirements Auto Accident Reparations Act — personal injury protection (26.1-41))

Medical expenses

Rehabilitation expenses

Work loss

Replacement services loss

Survivors income loss

Survivors replacement services loss

Funeral expenses

Added personal injury protection coverage (optional excess benefits) (26.1-41-04)

Uninsured and underinsured motorist coverage (26.1-40-15.1-15.7)

Reduction of benefits; priority of payment (26.1-40-15.4)

Motor vehicle rental coverage (mandated auto rental coverage) (26.1-40-17.1)



Exclusion of named persons from coverage (26.1-40-16)

Benefit payments to relatives (26.1-40-16.1)

Primary and excess coverage (26.1-40-17)

Cancellation–grounds and notice (26.1-40-02, 03, 04, 06, 07)

Nonrenewal–grounds and notice (26.1-40-05, 06, 07)

Warranties (26.1-40)

2.6 North Dakota Automobile Insurance Plan (Reg 45-05-07-03)

2.7 Statute of limitations (26.1-41-19)

2.8 North Dakota Insurance Guaranty Association (26.1-42.1-01-15)

North Dakota Examination for Consumer Credit Insurance Series 13-61

60 questions (plus 5 unscored items)

70 minute time limit

1.0 Insurance Regulation 10% (6 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees (26.1-26-03)

Producers (individual and business entity) (26.1-26-02, 05, 06, 07, 11)

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-11, 13)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-02, 03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48) Producer appointment (26.1-26-13.1; Reg 45-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 General Insurance 10% (6 Items)

2.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention



Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

2.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

2.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

2.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

3.0 Consumer Credit Insurance Basics 40% (24 Items)

3.1 Nature of consumer credit insurance

Parties involved

Debtor/insured

Creditor/beneficiary

Insurer

Advantages for debtors and for creditors

Markets

Banks and savings and loan associations

Credit unions

Finance companies

Credit card companies

Automobile dealers and manufacturers

Retailers

Types of credit covered (closed-end versus open-end)

3.2 Coverage characteristics

Group versus individual coverage

Underwriting considerations

Eligibility of groups

Underwriting of the debtor/insured (group and individual)

Evidence of insurability

Duration of coverage (loan period versus truncated)

Premiums

Basis and payment of premiums

Single premium versus monthly outstanding balance

Group policy general provisions

Right to examine (free look) (26.1-37-07(7))

Grace period (26.1-33-11(1); 26.1-36-05(1))

Incontestability (26.1-33-11(2); 26.1-36-05(2))

Entire contract (26.1-33-11(3); 26.1-36-05(3))

Conditions to require evidence of insurability (26.1-33-11(4); 26.1-36-05(4))

Certificate of insurance (26.1-37-07(3))

Benefit payments

Effect on insured's debt

Payment of excess benefits

3.3 Regulation

North Dakota regulation

Approval of policy forms (26.1-30-19)

Amounts to be insured (26.1-37-05)

Term of insurance (26.1-37-06)

Premium rates (26.1-37-08; Reg 45-07-01.1-03, 04, 05, 06, 07)

Premium refunds (26.1-37-08,26.1-



37-06, 08(2); Reg 45-07-01.1-08)

Disclosure requirements (26.1-37-07(1)(2))

Coercion of debtors (26.1-04-04)

Choice of insurer (26.1-37-14)

Life and Health
Insurance Guaranty
Association (26.1-38.1-16(1))

Evidence of coverage (26.1-37-07)

Claims processing (26.1-37-13)

Federal Consumer Credit Protection Act (Truth-in-Lending Act) (15 USC 1601)

4.0 Types of Consumer Credit Insurance 40% (24 Items)

4.1 Credit life insurance

Eligibility and guaranteed issue amount (Reg 45-07-01.1-04(2)(c, d))

Gross coverage versus net payoff coverage

Types of insurance coverages

Decreasing term

Level term

Monthly outstanding balance

Joint credit life

Exclusions allowed (Reg 45-07.01.1-04(2)(a))

War or act of war

Suicide

Pre-existing condition

Terminal illness

4.2 Credit disability insurance

Eligibility and guaranteed issue amount (Reg 45-07-01.1-05(5)(d, e, g))

Qualifying for benefits

Sickness or injury

Definition of disability (own occupation versus any occupation) Total and permanent (Reg 45-07-01.1-05(5)(c))

Elimination period (retroactive versus nonretroactive)

Benefit period (loan period versus critical period)

Benefit amount

Common exclusions (Reg 45-07-01.1-05(5)(a))

Pre-existing conditions

Intentionally selfinflicted injury

Normal pregnancy

War or act of war

4.3 Credit property insurance

Eligibility

Insured event (Reg 45-07-01.1-07(2))

Benefit conditions

4.4 Credit involuntary unemployment insurance

Eligibility of the individual insured (Reg 45-07-01.1-06(3))

Qualifying for benefits (Reg 45-07-01.1-06(2))

Definition of involuntary unemployment

Elimination period

Retroactive coverage

Benefit period

Benefit amount (Reg 45-07-01.1-06(2)(b))

Excluded forms of unemployment (Reg 45-07-01.1-06(2)(a))

4.5 Guaranteed automobile protection (GAP) insurance

Eligibility

Insured event

Benefit conditions

North Dakota Examination for Crop Insurance Series 13-62

60 questions (plus 5 unscored items)

70 minute time limit

1.0 Insurance Regulation 10% (6 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-

Types of licensees (26.1-26-03)

Producers (individual and business entity) (26.1-26-02, 05, 06, 07, 11)

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-06)

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-11, 13)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)



Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-02, 03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 General Insurance 10% (6 Items)

2.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

2.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

2.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

2.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud



Waiver and estoppel

3.0 Crop Insurance (Hail) 30% (18 Items)

3.1 Eligibility

Insureds

Insurable crops

3.2 Application

Binder

Declarations section

Required signatures

Required information

Provision for company rejection

3.3 Term of coverage

Effective date

Inception of coverage

Expiration

Cancellation

3.4 Perils insured against

3.5 Exclusions

3.6 Limits of coverage

Insurable value

Percentage plan

Deductibles

Reduction of insurance

3.7 Other provisions

Replanting clause

Acreage variation

Transit coverage

Fire department service charge

Pro rata liability clause

Fire and lightning coverage

Windrowed crops

Catastrophe loss award

Assignment

3.8 Claim settlement practices

Notice of loss

Insured's duties after loss

Appraisal/arbitration

3.9 Companion plan

4.0 Federal Multi-Peril Crop Insurance Programs 50% (30 Items)

4.1 Basic crop insurance

Eligibility

Insureds

Insurable crops

Actuarial document books

Yield guarantee

Actual production history (APH)

Assigned yield

Transitional yield

Coverage level

Market price percentage

Covered causes of loss

Application

Basic unit

Administrative fee

Production records

Acreage reporting

Late planting agreement option

Disqualification of producer

Life of policy

Continuous

Cancellation

Termination

4.2 Multiple peril policy options

Levels of coverage

Price election

Optional units

High-risk land exclusion

Hail/fire exclusion

Replant payments

Late planting coverage

Prevented planting coverage

Transfer of coverage

Assignment of indemnity

4.3 Other provisions and types of coverage

Individual crop

Small grain

Coarse grain

Priorities of conflicts between provisions

Duties after loss

Insured

Insurer

Supplements

Revenue products

Income Protection (IP)

Crop Revenue Coverage (CRC)

Revenue Assurance (RA)

North Dakota Examination for Bail Bonds Series 13-63

60 questions (plus 5 unscored items)

70 minute time limit

1.0 Insurance Regulation 23% (14 Items)

1.1 Licensing

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Process (26.1-26-11.1, 13.1, 13.2, 13.3, 15; Reg 45-02-02-02, 05)

Persons to be licensed (26.1-26.6-03, 04)

Requirements (26.1-26-13.1-13.3; 26.1-26.6-02)

Appointment (26.1-26-13.1; 26.1-26.6-01; Reg 45-02-02-06)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Change of address (26.1-26-33; Reg 45-02-02-13)

Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)



Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist orders (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46; 26.1-26.6-05)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

Commissions (26.1-26-04)

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.2 Bail bondsman regulation

Employees (26.1-26.6-05(1)(h))

Prohibited conduct (26.1-26.6-05)

Referral of attorney ((1)(a))

Solicitation where prisoners are confined ((1)(c))

Rebates ((1)(e))

Signing bond in blank ((3))

Compensation (26.1-26.6-08)

1.3 Federal regulation

Fraud and false statements (18 USC 1033, 1034)

2.0 The Legal Framework 18% (11 Items)

2.1 Authority

Express

Implied

Apparent

2.2 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Classifications of contracts

Formal and informal

Unilateral and bilateral

Executory and executed contracts

Express and implied

Concealment

Fraud

2.3 Court jurisdictions

Original jurisdiction

Territorial

Subject-matter

Personal

Appellate jurisdiction

2.4 Terminology

Acquit

Adjudicate

Capital offense

Conviction

Custody

Defendant

Disposition

Extradition

Felony

Fugitive

Hearing

Incarceration

Indictment

Misdemeanor

Mittimus

Recognizance

Revoke

Suspend

Warrant

Writ

3.0 Bail Bond Principles and Practices 59% (35 Items)

3.1 Parties to a surety bond

Principal

Indemnitor for principal

Indemnity agreement

Obligee

Surety

3.2 Duties of a bail bond agent

Premium receipt

Power of attorney

Collateral and trust obligations (26.1-26.6-05(4))

3.3 Types of bonds

Personal surety bond

Corporate surety bond

Criminal defendant bonds

Bail

Appeal

Supersedeas

Habeas corpus

Property bond

Nonsurety/cash

Ten percent surety

3.4 Procedure

Application for bond (Surety/defendant contract)

Collateral security

Surety contract

Posting the bond

Informational notice

3.5 Court procedures

Court appearances

Arraignment

Trial

Appeal



Conditions of release (ND Rules of Criminal Procedure - Rule 46)

Prior to trial

Pending appeal

Failure to appear (26.1-26.6-09)

Revocation of bail

3.6 Release of surety

3.7 Surrender of principal (defendant) (26.1-26.6-07)

Exoneration of bond

Return of premium

Return of collateral

3.8 Bond forfeiture

Motion

Notice to defendant and sureties

Judgment

Dispersal of funds

Time limits for appeal

Arrest after forfeiture

North Dakota Examination for Legal Expense Insurance Series 13-64

60 questions (plus 5 unscored items)

70 minute time limit

1.0 Insurance Regulation 20% (12 Items)

1.1 Licensing

Authority (26.1-19-10)

Resident producers)

Process (26.1-26-13.1— 13.3, 15; Reg 45-02-02-02, 05)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13) Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Certificate of authority (26.1-19-04-06)

Sponsor's powers (26.1-19-07)

Contracts (26.1-19-08)

Examination of books and records (26.1-19-14)

Violations (26.1-19-16)

Unfair practices

False or misleading information (26.1-19-11(1))

Nonrenewal of coverage (26.1-19-11(2))

Prohibited terms (26.1-19-11(3))

Infringement of professional judgment (26.1-19-09)

Complaint system (26.1-19-12)

Consumer information privacy regulation (26.1-02-27; Reg 45-14-01-01-25)

1.3 Federal regulation

Fraud and false statements (18 USC 1033, 1034)

2.0 General Insurance 12% (7 Items)

2.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

2.2 Insurers

Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

2.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express



Implied

Apparent

Responsibilities to the applicant/insured

2.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

3.0 Nature of Legal Expense Coverage Plans 68% (41 Items)

3.1 General legal terms

Civil action

Criminal action

Defendant

Defense

Docket

Felony

Misdemeanor

Plaintiff

Pleading

Proceeding

Prosecution

Respondent

3.2 Legal issues

Independent judgment of lawyers

Overriding duty to client-insured

Legal code of ethics

Client confidences

Attorney conflicts of interest

Multiple clients

Family disputes

Requirement of disclosure

Plan members versus plan sponsor

3.3 Provider systems and design

Closed panels

Open panels

Modified open panels

3.4 Types of plans

Administrators

Insurance company plans

Legal Service Organization (LSO) (26.1-19-01-18)

Legal expense plans (26.1-43-01-03)

Individual

Group

Referral and discount plans

Access plans

Comprehensive plans

3.5 Persons covered

Policyholder/participant/m ember/named insured

Spouse

Dependents

Others

3.6 Enrollment basis

Cafeteria plans

Group enrollment (contributory/noncontributory)

3.7 Basis of payment and claims service

Indemnity contract versus prepaid legal services

Usual, customary and reasonable fees

Single fee arrangement

Capitation

Proofs of claim

Coordination of benefit

3.8 Potential benefits

Consultation

Advice/assistance

Phone contact

Document review and preparation

Negotiation

Consumer matters

Defense

Criminal

Civil

Administrative hearings

3.9 Limitations on coverages provided

Deductibles

Dollar amount

Waiting periods

Maximum dollar coverage

Per coverage

Per hour

Per document

Per annum

Fully covered or fully insured

Territory (state, national and international)

Period covered by payment of premium

3.10 Possible exclusions

Plaintiff actions

Pre-existing conditions

Business legal matters

Class actions, interventions and amicus curiae filings

Preparing and filing tax returns

Judgments, penalties and fines

Filing fees, court costs and court reporter fees



Legal benefits available from another legal benefit

Matters for which a contingency fee is charged

Alcohol-related or drugrelated traffic violations

Duplication of services

Employment related

Intra-family disputes

North Dakota Examination for Personal Lines Insurance Series 13-65

100 questions (plus 5 unscored items)

120 minute time limit

1.0 Insurance Regulation 11% (11 Items)

1.1 Licensing

Process (26.1-26-13.2, 13.3, 15; Reg 45-02-02-02)

Types of licensees

Producer (26.1-26-02, 11)

Individual

Business entity

Producer-agent of insured (26.1-26-07)

Producer-agent of insurer (26.1-26-

Consultants (26.1-26-35, 41; Reg 45-02-02-09, 10)

Nonresident producers (26.1-26-20, 47.1)

Temporary (26.1-26-26)

Maintenance and duration

Renewal of appointments (26.1-26-32; Reg 45-02-02-07)

Termination (26.1-26-31; Reg 45-02-02-12)

Change of address (26.1-26-33; Reg 45-02-02-13) Reporting of actions (26.1-26-45.1)

Assumed business names (26.1-26-25.1)

Continuing education (26.1-26-31.1; Reg 45-02-04-03, 08-15)

Disciplinary actions

Refusal of license (26.1-26-39, 40, 42)

Cease and desist order (26.1-01-03.1; 26.1-04-13)

Suspension, revocation and probation (26.1-26-42-46)

Penalties for violations (26.1-01-03.3; 26.1-04-13-17; 26.1-26-50, 51)

1.2 State regulation

Commissioner's general duties and powers (26.1-01-03; 26.1-04-09)

Company regulation

Certificate of authority (26.1-02-02)

Solvency (26.1-02-02, 03; 26.1-05-32)

Unfair claims settlement practices (26.1-04-03(9))

Producer regulation

Sharing commissions (26.1-26-04)

Company and agency regulation

Examination of books and records (26.1-03-19.2; 26.1-26-48)

Producer appointment (26.1-26-13.1; Reg 45-02-02-06)

Termination of appointment (26.1-26-34; Reg 45-02-02-06)

Unfair practices

Misrepresentation (26.1-04-03(1), (12), 07)

False advertising (26.1-04-03(1), (2))

Defamation (26.1-04-03(3))

Boycott, coercion and intimidation (26.1-04-03(4), 04)

False financial statements (26.1-04-03(5))

Unfair discrimination (26.1-04-03(7), (11), 05)

Rebating (26.1-04-03(8), 05, 06)

Prohibited inducements (26.1-04-05, 06)

Twisting (26.1-04-03(1))

Insurance fraud regulation (26.1-02.1-01-11)

Consumer information privacy regulation (26.1-02-27; Reg 45-14)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

2.0 General Insurance 11% (11 Items)

2.1 Concepts

Risk management key terms

Risk

Exposure

Hazard

Peril

Loss

Methods of handling risk

Avoidance

Retention

Sharing

Reduction

Transfer

Elements of insurable risks

Adverse selection

Law of large numbers

Reinsurance

2.2 Insurers



Types of insurers

Stock companies

Mutual companies

Fraternal benefit societies

Reciprocal or interinsurance exchanges

Risk retention groups

Lloyd's associations

Purchasing groups

Private versus government insurers

Authorized versus unauthorized insurers

Domestic, foreign and alien insurers

Financial status (independent rating services)

Marketing (distribution) systems

2.3 Producers and general rules of agency

Insurer as principal

Producer/insurer relationship

Authority and powers of producers

Express

Implied

Apparent

Responsibilities to the applicant/insured

2.4 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Ambiguities in a contract of adhesion

Reasonable expectations

Indemnity

Utmost good faith

Representations/misre presentations

Warranties

Concealment

Fraud

Waiver and estoppel

3.0 Property and Casualty Insurance Basics 17% (17 items)

3.1 Principles and concepts

Insurable interest

Underwriting

Function

Loss ratio

Rates

Types

Loss costs

Components

Hazards

Physical

Moral

Morale

Negligence

Elements of a negligent act

Defenses against negligence

Damages

Compensatory special versus general

Punitive

Absolute liability

Strict liability

Vicarious liability

Causes of loss (perils)

Named perils versus special (open) perils

Direct loss

Consequential or indirect

loss

Blanket versus specific insurance

Basic types of construction

Loss valuation

Actual cash value

Replacement cost

Functional

replacement cost

Market value

Agreed value

Stated value

Valued policy

3.2 Policy structure

Declarations

Definitions

Insuring agreement or clause

Additional/supplementary coverage

Conditions

Exclusions

Endorsements

3.3 Common policy provisions

Insureds — named, first named, additional

Policy period

Policy territory

Cancellation and nonrenewal

Deductibles

Other insurance

Nonconcurrency

Primary and excess

Pro rata

Contribution by equal shares

Limits of liability

Per occurrence (accident)

Per person

Split

Combined single

Restoration/nonreduction of limits

Coinsurance

Vacancy or unoccupancy

Appraisal

Arbitration



Named insured provisions

Duties after loss

Assignment

Abandonment

Insurer provisions

Liberalization

Subrogation

Salvage

Claim settlement options

Duty to defend

Third-party provisions

Standard mortgage clause

Loss payable clause

No benefit to the bailee

3.4 North Dakota laws, regulations and required provisions

Producer responsibilities

Countersignature requirement (26.1-11-07)

Binders (26.1-39-23)

Company responsibilities

Cancellation

Grounds (26.1-39-13)

Notice (26.1-39-15)

Conditions requiring five days' notice (26.1-39-14)

Nonrenewal (26.1-39-16)

Termination of agency contracts (26.1-39-22)

Property insurance provisions

Valued policy law (26.1-39-05)

Standard fire policy (26.1-39-06)

Release of loss and claim information (Reg 45-05-04-01-04)

North Dakota Insurance Guaranty Association (26.1-42.1-01-15) TNC 26.1-40.1

4.0 Dwelling Policy 11% (11 Items)

4.1 Characteristics and purpose

4.2 Coverage forms — Perils insured against

Broad

Special

4.3 Property coverages

Coverage A — Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D — Fair rental value

Coverage E — Additional living expense

Other coverages

4.4 General exclusions

4.5 Conditions

4.6 Selected endorsements

Special provisions — North Dakota (DP 01 33)

Automatic increase in insurance (DP 04 11)

Broad theft coverage (DP 04 72)

Dwelling under construction (DP 11 43)

5.0 Homeowners Policy 22% (22 Items)

5.1 Coverage forms

HO-3 through HO-6

5.2 Definitions

5.3 Section I — Property coverages

Coverage A - Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D — Loss of use

Additional coverages

5.4 Section II — Liability coverages

Coverage E — Personal liability

Coverage F — Medical payments to others

Additional coverages

5.5 Perils insured against

5.6 Exclusions

5.7 Conditions

5.8 Selected endorsements

Special provisions — North Dakota (HO 01 33)

Limited fungi, wet or dry rot, or bacteria coverage (HO 04 26, HO 04 27)

Permitted incidental occupancies (HO 04 42)

Inflation guard (HO 04 46)

Scheduled personal property (HO 04 61)

Personal property replacement cost (HO 04 90)

Home day care (HO 04 97)

Additional residence rented to others (HO 24 70)

Business pursuits (HO 24 71)

Watercraft (HO 24 75)

Personal injury (HO 24 82)

6.0 Auto Insurance 22% (22 Items)

6.1 Laws

Financial responsibility requirements Auto Accident Reparations Act — personal injury protection (26.1-41))

Medical expenses

Rehabilitation expenses

Work loss

Replacement services loss

Survivors income loss

Survivors replacement services loss

Funeral expenses

Added personal injury protection coverage (optional excess benefits) (26.1-41-04)

Uninsured and underinsured motorist coverage (26.1-40-15.1-15.7)



Reduction of benefits; priority of payment (26.1-40-15.4)

Motor vehicle rental coverage (mandated auto rental coverage) (26.1-40-17.1)

Exclusion of named persons from coverage (26.1-40-16)

Benefit payments to relatives (26.1-40-16.1)

Primary and excess coverage (26.1-40-17)

Cancellation–grounds and notice (26.1-40-02, 03, 04, 06, 07)

Nonrenewal-grounds and notice (26.1-40-05, 06, 07)

North Dakota Automobile Insurance Plan (Reg 45-05-07-03)

6.2 Personal auto policy

Definitions

Liability coverage

Bodily injury and property damage

Supplementary payments

Exclusions

Uninsured motorists coverage

Coverage for damage to vour auto

Collision

Other than collision

Deductibles

Transportation expense

Exclusions

Duties after an accident or loss

General provisions

Selected endorsements

Amendment of policy provisions — North Dakota (PP 01 88)

Towing and labor costs (PP 03 03)

Loss payable clause (PP 03 05)

Extended non-owned coverage — vehicles

furnished or available for regular use (PP 03 06)

Miscellaneous type vehicle (PP 03 23)

Joint ownership coverage (PP 03 34)

7.0 Other Coverages and Options 6% (6 Items)

7.1 Umbrella/excess liability policies

Personal (DL 98 01)

7.2 National Flood Insurance Program

"Write your own" versus government

Eligibility

Coverage

Limits

Deductibles

7.3 Boatowners

North Dakota Examination for Public Adjuster Insurance Series 13-66

100 questions (plus 5 unscored items)

120 minute time limit

1.0 Insurance Regulation 20% (20 Items)

1.1 Licensing requirements

Qualifications

Process

Bond

Fingerprints

Superintendent's general duties and powers

1.2 Maintenance and duration

Renewal

Continuing education

Assumed names

Change of address (all addressed including email)

Reporting of actions

Contract requirements

Insured's right to cancel

Compensation agreement

Maximum compensation

Records

1.3 Disciplinary actions

Cease and desist

Suspension, revocation and nonrenewal

Penalties

1.4 Claim settlement laws and regulations

Unfair claim practices

Misrepresentation

Procedures for direction of payment

Suit against insurer

Prohibitions

Consumer privacy regulation

1.5 Federal regulations

Fraud and false statements including (18 USC 1033, 1034)

Terrorism Risk Insurance Act of 2002 and Extension Act of 2015 (15 USC 6701; S467)

2.0 Insurance Basics 5% (5 Items)

2.1 Contract basics

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

Distinct characteristics of an insurance contract

Contract of adhesion

Aleatory contract

Personal contract

Unilateral contract

Conditional contract

Legal interpretations affecting contracts

Indemnity

Utmost good faith

Representations/misre presentations

Warranties



Concealment

Fraud

Waiver and estoppel

2.2 Insurance principles and concepts

Insurable interest

Hazards

Physical

Moral

Morale

Causes of loss (perils)

Named perils versus open perils (All risk)

Direct loss

Consequential or indirect loss

Blanket versus specific insurance

Basic types of construction

Loss valuation

Actual cash value

Broad evidence rule

Replacement cost

Guaranteed

Functional

Market value

Agreed value

Stated amount

2.3 Policy structure

Declarations

Definitions

Insuring agreement or clause

Additional/supplementary coverage

Conditions

Exclusions

Endorsements

2.4 Common policy provisions

Insureds — named, first named, additional, defined

Policy period

Policy territory

Cancellation and nonrenewal

Deductibles

Other insurance

Nonconcurrency

Primary

Excess

Pro rata

Contribution by equal shares

Policy limits

Reinstatement of limits

Coinsurance

Vacancy or unoccupancy

Assignment

Liberalization

Third-party provisions

Standard mortgage clause

Loss payable clause

No benefit to Bailee

2.5 Certificate of insurance

3.0 Adjusting Losses 15% (15 Items)

3.1 Role of the adjuster

Duties and responsibilities

Staff and independent adjuster versus public adjuster

Relationship to the legal professional

3.2 Property losses

Duties of insured after a loss

Notice to insurer

Mitigating the loss

Proof of loss

Special requirements

Produce books and records

Abandonment

Determining value and loss

Burden of proof of value and loss

Estimates

Depreciation

Salvage

Claim settlement options

Payment and discharge

3.3 Claims adjustment procedures

Settlement procedures

Advance payments

Draft authority

Subrogation procedures

Alternative dispute resolution

Appraisal

Competitive estimates

Negotiation

Releases

Mediator

Arbitrator

Coverage Problems

Reservation of Rights Letter

Non-Waiver Agreement

4.0 Dwelling Policy 15% (15 Items)

4.1 Coverage forms — Perils insured against

Broad

Special

4.2 Property coverages

Coverage A — Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D — Fair rental value

Coverage E — Additional living expense

Other coverages

4.3 General exclusions

4.4 Conditions

4.5 Selected endorsements

Special provisions —

Automatic increase in insurance

Broad theft coverage

Dwelling under construction

5.0 Homeowners Policy 15% (15 Items)

5.1 Coverage forms

HO-3 through HO-6, HO-8

5.2 Definitions



5.3 Section I — Property coverages

Coverage A — Dwelling

Coverage B — Other structures

Coverage C — Personal property

Coverage D - Loss of use

Additional coverages

5.4 Perils insured against

5.5 Exclusions

5.6 Conditions

5.7 Selected endorsements

Special provisions —

Earthquake (HO 04 54)

Identity fraud expense (HO 04 55)

Scheduled personal property (HO 04 61)

Personal property replacement cost (HO 04 90)

Home business (HO 07 01)

Water Back Up and Sump Discharge or Overflow (HO 23 85)

6.0 Commercial Package Policy (CPP) 14% (14 Items)

6.1 Components of a commercial policy

Common policy declarations

Common policy conditions

Monoline versus package

6.2 Commercial property

Commercial property conditions form

Coverage forms

Building and personal property

Condominium association

Condominium commercial unitowners

Builders risk

Business income/extra expense

Definitions

Causes of loss forms

Broad

Special

Selected endorsements

Ordinance or law (CP 04 05)

Spoilage (CP 04 40)

Earthquake and volcanic eruption (CP 10 40)

Flood coverage (CP 10 65)

Peak season limit of insurance (CP 12 30)

Value reporting form (CP 13 10)

6.3 Commercial inland marine

Nationwide marine definition

Commercial inland marine conditions form

Commercial inland marine coverage forms

Accounts receivable

Commercial articles

Contractors equipment floater

Electronic data processing

Equipment dealers

Installation floater

Jewelers block

Signs

Valuable papers and records

Transportation coverages

Common carrier legal liability

Motor truck cargo

Transit coverage

6.4 Boiler and machinery

Equipment breakdown protection coverage form (EB 00 20)

Selected endorsements

Business income — Report of values (BM 15 31)

Actual cash value (BM 99 59)

6.5 Farm coverage

Farm property coverage forms

Coverage A — Dwellings

Coverage B — Other private structures

Coverage C — Household personal property

 $\begin{array}{c} \text{Coverage D} - \text{Loss of} \\ \text{use} \end{array}$

Coverage E — Scheduled farm personal property

Coverage F — Unscheduled farm personal property

Coverage G — Other farm structures

Mobile agricultural machinery and equipment coverage form

Livestock coverage form

Definitions

Cause of loss (basic, broad, and special)

Conditions

Exclusions

Limits

Additional coverages

Animals other than "livestock"

7.0 Businessowners Policy 15% (15 Items)

7.1 Characteristics and purpose

7.2 Businessowners property coverage forms (standard and special)

Coverage

Causes of loss

Exclusions

Who is an insured

Limits of insurance

Deductibles

Loss conditions

General conditions

Optional coverages

Additional coverages

Definitions



7.3 Businessowners common policy conditions form

7.4 Selected endorsements

Protective safeguards (BP 04 30)

Utility services — direct damage (BP 04 56)

Utility services — time element (BP 04 57)

8.0 Other Coverages 1% (1 Item)

8.1 National Flood Insurance Program

"Write your own" versus direct

Eligibility

Coverage

Flood definition

Limits

Deductibles

Increased cost of compliance

Proof of loss requirement

Forms

Dwelling

General

Residential Condominium Building Association Policy

8.3 Other policies

Aircraft hull

Watercraft

Difference in conditions



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