# Your Exam Content Outline

The following outline describes the content of one of the New Mexico insurance examinations. The outlines are the basis of the examinations. The examination will contain questions on the subjects contained in the outline. The percentages indicate the relative weights assigned to each part of the examination. For example, 10 percent means that 6 questions will be drawn from the section on a 60-question exam, 10 will be drawn on a 100-question exam and 15 will be drawn on a 150-question exam.

# New Mexico Examination for Title Insurance Series 18-33

50 questions – One-hour time limit

Effective April 30, 2019

# 1.0 Insurance Regulation 12% (6 Items)

# 1.1 Licensing

Requirements for licensure (59A-12-6, 12, 13)

Maintenance and duration

Expiration and renewal (59A-11-10, 11; Reg 13.4.2.13; Reg 13.4.

2.27; Reg 13..4.2.28)

Continuing education (59A-12-26; Reg 13.4.7.9, .12)

Disciplinary actions

Suspension, revocation or refusal to renew (59A-11-8, 10, 14–16, 18)

Cease and desist orders (59A-16-27)

Penalties and fines (59A-1-18; 59A-11-17, 21; 59A-16-29)

#### 1.2 State regulation

Superintendent's general duties and powers (59A-2-8; 59A-30-4)

Insurer regulation

Rates (59A-30-6, 15; Reg 13.14.9.8-.11)

Forms (59A-30-5, 15); Reg 13.14.18.1-.13

Examination of title required (59A-30-11)

Insurance Producer regulation

Gross negligence of Insurance Producer (Reg 13.14.3.8(A))

Disregard of written instructions (Reg 13.14.3.8(B))

Unfair trade practices and frauds (Reg 13.14.3.8(C))

Misrepresentation (59A-16-4, 23)

Illegal inducements (59A-12-11)

Charges to be made for all services (Reg 13.14.3.13)

Failure to act as fiduciary (59A-12-22; Reg 13.14.4.8)

Consumer information privacy (59A-2-9.3; Reg 13.1.3.1-.28)

Reporting requirements, examination of books and records (59A-4-3, 4; Reg 13.14.16.8; Reg 13.14.17.8)

### 1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681–1681d)

Fraud and false statements (18 USC 1033, 1034)

#### 2.0 General Insurance 4% (2 Items)

# 2.1 Insurance Producers and general rules of agency

Insurer as principal

Insurance Producer/insurer relationship

Authority and powers of Insurance Producers

**Express** 

**Implied** 

**Apparent** 

Responsibilities to the applicant/insured

### 2.2 Contracts

Elements of a legal contract

Offer and acceptance

Consideration

Competent parties

Legal purpose

### 3.0 Real Property 20% (10 Items)

# 3.1 Concepts, principles and practices

Definition of real property

Types of real property

Title to real property

Marketable title

# 3.2 Acquisition and transfer of real property

Conveyances

**Encumbrances** 

Adverse possession

Condemnation

**Escheats** 

Abandonment

Judicial sales

Decedent's estates

Intestate

Testate

Trusts

Types of joint ownership

Tenants in common

Joint tenancy

Community property

Acknowledgments

Legal capacity of parties

Individuals

Corporations

General partnerships

Limited partnerships

Fictitious names

Trust agreements

Limited Liability Company (LLC)

# 3.3 Legal descriptions

Types of legal descriptions

Types of measurements used

Language of legal descriptions

# 3.4 Escrow principles

Escrow terminology

Fiduciary responsibilities of escrow Insurance Producers

# 3.5 Recording

Requirements to record

Presumptions

# 4.0 Title Insurance 36% (18 Items)

# 4.1 Title insurance principles

Risks covered by title insurance

Risk of error in public records

Hidden off-record title risks

Risk of omission and commission by Insurance Producer

Entities that can be insured; need for insurance

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Individual

Commercial

Interests that can be insured

Fee simple estate

Estate in common

Leasehold estate

Life estate

Easements

Title insurance forms

Promulgated forms (Reg 13.14.8.10;

13.14.18.8)

Commitments

Owner's policy

Loan policy

Leasehold policies

Replacement policy

Title insurance policy structure and provisions

Insuring provisions

Schedule A

Schedule B — exceptions from coverage

Exclusions from coverage

Conditions and stipulations

Endorsements

Title Insurance General Rate Provisions

Inclusive

Payments of premium to others

Rebates and unauthorized discounts

Reissue Owner's or leasehold rates

Refinance

**Endorsements** 

### 4.2 Title searching techniques

Hard copy index

Computer index

Chain sheet

# 5.0 Title Exceptions and Procedures for Clearing Title 28% (14 Items)

# 5.1 Principles and concepts

General exceptions

Voluntary and involuntary liens

Federal liens

Mortgage

Deed of trust

Judgments

Taxes and assessments

Recent surveys

Condominiums

Water rights

Mineral rights

Equitable interests

Executions

Covenants

Conditions

Restrictions

Access

# 5.2 Special problem areas and concerns

Acknowledgments

Mechanic's lien

Bankruptcy

Probate

Good faith

Foreclosure

Claims against the title

Lis pendens

Tribal Land Access

# 5.3 Principles of clearing title

Releases

Assignments

Subordinations

**Affidavits** 

Quiet Title

### 5.4 Settlement or closing procedures

Real Estate Settlement Procedures Act (RESPA) Sections 8 & 9

Insured closing protection

Available funds

Interest bearing trust account

Requirements

**Books & Records** 

**Accounting Procedures** 

Agreed-Upon Procedures Review

**Escrow Compliance**