

Your Exam Content Outline

The following outline describes the content of one of the New York insurance examinations. The examination will contain questions on the subjects contained in the outline. The percentages indicate the relative weight assigned to each section of the examination. For example, 10 percent means that 6 questions will be drawn from the section on a 60-question exam, 10 will be drawn on a 100-question exam and 15 will be drawn on a 150-question exam.

New York Mortgage Guaranty Agent Examination Series 17-60

40 questions - 1-hour time limit
Live Date- September 20, 2018

1.0 Insurance Regulation 30%

1.1 Licensing

Process (6505, 2103(d-k,m,o))

Definitions

Home state (2101)(l))

Negotiate (2101(m))

Sell (2101(n))

Solicit (2101(o))

Types of licensees

Agents (2101(a), 2103)

Nonresident (2101(d, e), 2103(g)(5, 11),
2136)

Business entities (2101(p), 2103(i),
2139(b))

Temporary (2109; Regs 9, 18, 29, Part
20, 1)

Maintenance and duration

Assumed names (2102(f))

Change of address (all addresses,
including email) (2134; Reg 7, Part
23.4)

Reporting of actions (2110(i)(j))

Disciplinary actions

Hearings-notice and process (2405,
2506, Financial services 305)

Penalties (2127)

1.2 State regulation

Superintendent's general duties and powers
(2404, 6508 Financial services 201, 202,
301)

Company regulation

Certificate of authority (6503)

Capital and surplus requirements (6502)

Unfair claim settlement practices (2601;
Reg 64, Part 216.3 to 216.6)

Filing of rates and forms (6504)

Appointment of agent (2112(a-c))

Termination of agent appointment
(2112(d); Regs 9, 18, 29, Part 20.2)

Agent regulation

Controlled business (2103(i))

Sharing commissions (2121, 2128)

Representing an unauthorized insurer
(6505)

Fiduciary responsibility (2120; regs 9, 18,
29, Parts 20.3 & 20.4)

License display (reg 125, part34.5)

Commissions and compensation
(2102(e), 2119; Reg 9, 18, 29, Part
20.6; Reg 194, Part 30)

Termination responsibilities of producer
(2112(g))

Unfair and prohibited practices

Misrepresentation (2123; Reg 64, Part
216.3)

Illegal inducement (6504(b, c))

False advertising (2603)

Defamation of insurer (2604)

Rebating (2324)

Unfair discrimination (2606-2608, 2612)

Examination of books and records (2404;
Reg 152, Part 243.0 to 243.3)

Insurance Frauds Prevention Act (401-405, Financial Services 403-405)
Consumer privacy regulation (Reg 169, Parts 420.0 to 420.24)
Aiding unauthorized insurer (2117)
Prohibitions (403)
Reporting (405)
Producer compensation transparency (Reg 194, Parts 30.1 to 30.5)
Cyber Security Requirements for Financial Services Companies (Reg 23)

1.3 Federal regulation

Fair Credit Reporting Act (15 USC 1681a-1681d)
Fraud and false statements including 1033 waiver (18 USC 1033, 1034)
RESPA
Homeowners Protection Act
Fair Lending

2.0 General Insurance 20%

2.1 Concepts

Risk management key terms
Risk (pure and speculative)
Exposure
Hazard (physical, moral, morale)
Peril
Loss
Methods of handling risk
Avoidance
Retention
Sharing
Reduction
Transfer
Elements of insurable risks
Adverse selection
Law of large numbers
Reinsurance

2.2 Insurers

Types of insurers
Stock companies

Mutual companies
Private versus government insurers
Admitted versus nonadmitted insurers
Domestic, foreign and alien insurers
Financial status (independent rating services)
Marketing (distribution) systems

2.3 Agents and general rules of agency

Insurer as principal
Agent/insurer relationship
Authority and powers of agents
Express
Implied
Apparent
Responsibilities to insurer

2.4 Contracts

Elements of a legal contract
Offer and acceptance
Consideration
Competent parties
Legal purpose
Characteristics of insurance contracts
Contract of adhesion
Aleatory contract
Personal contract
Unilateral contract
Conditional contract
Legal concepts and interpretations affecting contracts
Indemnity
Utmost good faith
Representations/misrepresentations
Warranties
Concealment
Fraud

3.0 Mortgage Guaranty Insurance 50%

3.1 Types of mortgage guaranty insurance

Government
Private mortgage guaranty insurance

3.2 Nature of mortgage guaranty insurance

Parties involved

Debtor

Creditor

Coverage assignment

Insurer

3.3 Advantages and disadvantages to debtors and creditors

3.4 Underwriting

Insured creditor issues

Debtor issues

3.5 Policy conditions

Duties in the event of loss

Amount payable

Cancellation

3.6 Limitations and restrictions

Limitations on risk concentration

Conflict of interest

3.7 Reinsurance (6507)