

**Long Term Care Partnership Courses**  
Updated 12/13/07

<b>Sponsor Name</b>	<b>Sponsor #</b>	<b>Course Name</b>	<b>Course #</b>	<b>Approval Category</b>	<b>Total # of course Credits</b>	<b># of LTC Partnership Credits**</b>	<b>Class Type</b>	<b>Type of Insurance CE Credit</b>
American Skandia: A Prudential Financial Company	S11645	Deficit Reduction Act	C65627	LTC Partnership	1	1	Classroom	Life & Health
InsuranceStudy.com	S13051	Long-Term Care Partnership - Basic	C68143	LTC Partnership	2	2	Self Study	Life & Health
Jack Schroeder & Associates	S15562	Deficit Reduction Act of 2005	C63108	LTC Partnership	2	2	Classroom	Laws & Regulations
John Hancock Life Insurance Company	S10064	Paying for Long Term Care: Fact & Fiction About Medicare & Medicaid	C32717	LTC Partnership	2	2	Classroom	1 Laws & Regulations, 1 Life & Health
John Hancock Life Insurance Company	S10064	Paying for Long Term Care: Fact & Fiction About Medicare & Medicaid - 3 hr	C32718	LTC Partnership	3	3	Classroom	2 Laws & Regulations, 1 Life & Health
John S Haslett/The Haslett Management Group, Inc.	S14789	Long Term Care Partnership in Virginia	C67890	LTC Partnership	2	2	Classroom	Life & Health
Mutual of Omaha Companies	S10051	Long Term Care Partnership Qualified Plans	C66794	LTC Partnership	3	3	Self Study	Life & Health
National Institute for Estate Planners, Inc	S14039	National Institute for Estate Planners	C37875	LTC Partnership	24	2	Classroom	4 Laws & Regulations, 20 Life & Health
National Institute for Estate Planners, Inc	S14039	NIEP/Graduate Estate Planning Consultant	C61487	LTC Partnership	35	2	Self Study	9 Laws & Regulations, 26 Life & Health
National Underwriter	S10060	CLTC VA Partnership Regulations	C67761	LTC Partnership	2	2	Classroom	Life & Health
National Underwriter	S10060	CLTC VA Partnership Certification	C67762	LTC Partnership	8	2	Classroom	Life & Health
Sandi Kruse Insurance Training	S13490	National Partnership for Long Term Care - SS	C66742	LTC Partnership	2	2	Self Study	Laws & Regulations
Sandi Kruse Insurance Training	S13490	8-Hour NAIC Long Term Care & Partnership Training	C67349	LTC Partnership	8	2	Self Study	Life & Health
VA Farm Bureau Mutual Ins	S10469	LTC Partnership	C67624	LTC Partnership	2	2	Classroom	Life & Health
WebCE	S12712	Virginia Long Term Care Partnership Program	C68094	LTC Partnership	3	3	Self Study	Life & Health
LTCiTraining.com, LLC	S15735	Virginia LTC Insurance Partnership Training	C68158	LTC Partnership	3	3	Self Study	2 Laws & Regulations, 1 Life & Health
Walter C Newman	S15716	VA Long Term Care Partnership Program	C68328	LTC Partnership	2	2	Classroom	2 Laws & Regulations

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National Underwriter	S10060	LTC Partnership Training	C67968	LTC & Partnership	8	2	Classroom	2 LTCP & 6 LTC
National Underwriter	S10060	LTC Partnership Explained	C67969	LTC & Partnership	8	2	Self Study	2 LTCP & 6 LTC
InsuranceStudy.com	S13051	Long-Term Care Partnership - Basic	C67771	LTC Partnership	2	2	Self Study	Life & Health
Norfolk - Tidewater Chapter SFSP	S10007	Partnership Expansion for LTC in Virginia	C68519	LTC Partnership	1	1	Classroom	Life & Health
InsuranceStudy.com	S13051	Long-Term Care Partnership - Intermediate	C67772	LTC & Partnership	6	2	Self Study	Life & Health
Cape School, Inc	S10732	Long Term Care - Addressing Senior Needs	C68595	LTC & Partnership	6	1	Self Study	1 Laws & Regulations, 5 Life & Health
Richmond Association of Insurance	S10014	LTC: Understanding Partnership	C68882	LTC Partnership	2	2	Classroom	
RegEd, Inc	S11122	Partnership Programs A Long Term Care Companion	C69178	LTC Partnership	4	3	Self Study	1 Laws & Regulations, 3 Life & Health
Quest Continuing Education Solutions	S10578	Long Term Care Partnership and the Virginia Agent	C69035	LTC & Partnership	8	2	Self Study	2 LTCP & 6 LTC
A.A. Coleman and Robinson National Training Center	S11675	Qualified Long Term Care	C68881	LTC & Partnership	8	2	Classroom	2 LTCP & 6 LTC

\*\*Please note a minimum of 2 hours is required in Partnership and Medicaid