



# 2010 Candidate Information Bulletin

## State of Arkansas

### Contractor Business and Law Examination

**At a glance**

The Arkansas Contractors Licensing Board (Board) is responsible for the administration of Arkansas’ laws governing the licensing of contractors. The Board has contracted with Prometric Inc. to conduct its business and law examination.

This bulletin is your guide to the process of taking the Arkansas contractor business and law exam. The steps below summarize the process. For information about a step, go to the page listed.



**To obtain your license**

- 1** Submit your exam registration form and fee to Prometric.
  - a** If registering for a computerized exam, see Page 2.
  - b** If registering for a paper/pencil exam, see Page 2.
- 2** Prepare for your exam using this bulletin and other materials—Page 7.
- 3** Present the required identification; then take the exam—Page 4.
- 4** Apply for your license with the Board. Licensure packages are available from the Board.



**To get answers not provided in this bulletin**



**For questions about exams:**

Prometric  
 ATTN: AR Contractor Program  
 1260 Energy Lane  
 St. Paul, MN 55108  
 Phone: 800.280.3926 (Paper/Pencil)  
 Phone: 888.763.0131 (Computerized)  
 Fax: 800.813.6670  
[www.prometric.com/arkansas](http://www.prometric.com/arkansas)

**For questions about licensing requirements:**

Arkansas Contractors Licensing Board  
 4100 Richards Road  
 North Little Rock, AR 72117  
 Phone: 501.372.4661  
 Fax: 501.372.2247  
[www.arkansas.gov/clb](http://www.arkansas.gov/clb)

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**Registering for a computerized exam**

For convenient and flexible scheduling, you may choose the option of a computerized exam. Computerized testing is available at over 300 Prometric testing centers nationwide. A complete list of testing centers is available at [www.prometric.com/arkansas](http://www.prometric.com/arkansas).

You may register for your computerized exam by calling 888.763.0131 between 7 a.m. and 7 p.m. (Central time), Monday through Friday, and paying the computerized exam fee of \$75 with a Visa or MasterCard; or a check can be drafted from your checking account. The exam fee is nonrefundable and nontransferable. **Before calling to register**, be prepared to provide the information listed on the computerized exam registration form on Page 8.

**Confirmation number**

At the end of the call, you will be given a number confirming your appointment. Record and keep this confirmation number. You **must** provide this number at the testing center or you will not be allowed to test.

**Rescheduling a computer exam**

To reschedule a computerized exam, contact Prometric no later than noon two business days (Monday through Friday) before the scheduled exam appointment. There are no exceptions to this policy. Failing to reschedule within the allowed timeframe will result in forfeiture of exam fees.

**Registering for a paper/pencil exam**

You may register for your exam by completing the paper-and-pencil exam registration form (Page 9). Send it to Prometric, along with the paper-and-pencil exam registration fee of \$35. Seating is limited, so submit your registration form early. **The exam fee is nonrefundable and nontransferable.**

**Registration by mail**

When registering by mail, you may pay the exam fee by including Visa or MasterCard information, a certified check, cashier's check or money order. **Personal checks and cash are not accepted.**

**Registration by fax**

If you are paying with a credit card, you may fax your completed exam registration form (Page 9) to Prometric at 800.813.6670. You must include the Visa or MasterCard number and the cardholder's signature.



**Note** Prometric must receive your registration form and fee on or before the cutoff date. If your registration form is received after the deadline, you will be scheduled for the next available date at the selected site.

**Exam dates and registration cutoff dates**

All exam administrations in Arkansas take place on Saturdays; starting at 7:30 a.m. You should consider this when arranging to travel to an exam site.

**Arkansas exam and registration cutoff dates**

Ft. Smith		Little Rock		Springdale	
Cutoff	Exam	Cutoff	Exam	Cutoff	Exam
01/22/10	02/06/10	12/22/09	01/09/10	03/05/10	03/20/10
03/19/10	04/03/10	04/16/10	05/01/10	06/04/10	06/19/10
07/01/10	07/17/10	08/26/10	09/11/10	09/02/10	09/18/10
09/17/10	10/02/10	10/22/10	11/06/10	12/03/10	12/18/10
11/17/10	12/04/10				

**Out-of-state testing.** Outside of Arkansas, you can schedule your test at a Prometric location on any date when testing is scheduled. Contact Prometric for more information.

### Admission letters

If your registration form and payment are received by the cutoff deadline, Prometric will send you an admission letter. This letter provides information regarding the specific date, time and location of your exam. You **must** present this letter at the testing center or you will not be allowed to test.

You should receive your admission letter approximately five business days before the exam. If you lose your admission letter or have not received it three days before the exam, call Prometric immediately at 800.280.3926.

Be sure to notify Prometric and the Board of any change of address.



**Important** If you do not appear for your exam on the date and at the time shown on your admission letter, you forfeit all fees. If you arrive after the exam has started, you will not be admitted.

### Rescheduling a paper-and-pencil appointment

You must take the exam on the date requested unless you call Prometric before the cutoff date. If space is available, the exam may be rescheduled for a rescheduling fee of \$15. To reschedule, call 800.280.3926. Exam and rescheduling fees remain valid for six months, after which all fees are forfeited.

## Special consideration

**ADA accommodation.** If you require testing accommodations under the Americans with Disabilities Act (ADA), please call Prometric at 800.280.3926 for paper-and-pencil exams or 888.226.9406 for computerized exams to obtain an accommodation request form. Reasonable testing accommodations are provided to allow candidates with documented disabilities recognized under the ADA an opportunity to demonstrate their skills and knowledge.

Submit professional documentation of your disability with your form to help us determine the necessary testing arrangements. Thirty days' advance notice is required for all special testing arrangements. There is no additional charge for these accommodations.

**ESL note.** If English is your second language, please note that a language barrier is not considered a disability.

## Preparing for your exam

Preparing can help you pass your exam and possibly save time and money needed to take it again.

The exam is in an open-book, multiple-choice format. You can use the content outline in this bulletin (beginning on Page 7) to prepare for your exam.



**Note** Do not schedule your exam until you are familiar with all subject areas in the content outline.

**Practice exam.** To help alleviate anxiety, Prometric has prepared a business and law practice exam. The practice exam will familiarize you with the content and format of an actual paper-and-pencil exam, including the equivalent specifications and difficulty levels of the exam.

The fee for a practice exam is \$42, including shipping and handling. For more information, call toll-free 877.624.2562.

**Sample questions.** A list of the type of questions that may be included in the exams can be found on Page 7.

### ***What to bring on exam day***

You should arrive at the test center approximately **30 minutes** before testing begins. This allows time for you to sign in and for Prometric staff to verify your identification.

Bring all the following items with you to your exam appointment:

- Your admission letter (paper-and-pencil exam) or confirmation number (computerized exam) from Prometric.
- A current, valid, government-issued photo identification card, such as a driver's license or passport.
- Two sharpened No. 2 pencils (paper-and-pencil exam).
- A silent, nonprinting, nonprogrammable calculator (calculators capable of alphabetic entry **cannot** be used).
- The *Contractor's Guide to Business, Law and Project Management, Arkansas Second Edition, 2008*.



**Important** Failure to provide appropriate identification and your admission letter or confirmation number at the time of the exam is considered a missed appointment. If you miss an appointment, you forfeit your fees.

If you do not appear for your scheduled exam or arrive late and are not admitted, you will forfeit all exam fees and must re-register for another exam date.

### ***Testing regulations***

To ensure that all candidates are tested under equally favorable conditions, the following regulations and procedures will be observed at each testing center. Failure to follow any of these security procedures may result in disqualification of your examination. Prometric reserves the right to audiotape and videotape any examination session.

#### **References**

- The *Contractor's Guide to Business, Law and Project Management, Arkansas Second Edition, 2008*, is the **only** reference you are allowed to use during the exam. Photocopies of this reference may **not** be used. No handwritten or additional notes (letters, words, diagrams, etc.) are allowed in the reference book. Highlighting and permanent tabbing added before your arrival at the test center is acceptable. Post-it® notes are not considered permanent tabbing and are not allowed.
- Reference materials will be checked at the test site before and after the examinations. Any reference material that has been written in during the exam will be confiscated.
- Sharing reference materials is not allowed.
- No other references, papers or study materials are allowed at the test center. If you are found with these or any other aids, you will not be allowed to continue the exam and your answers will not be scored.

- Calculators**
- You should bring a silent, handheld, solar or battery-operated, nonprogrammable calculator (without paper tape-printing capabilities or alphabetic keypads). Construction or electrician’s calculators are **not** allowed.

**Personal items** We recommend that you avoid bringing personal items to the testing center. Note the following:

- Electronic equipment—cell phones, PDAs, pagers, cameras, tape recorders, etc.—is not permitted in the testing area.
- Pocket items—keys, wallet, etc.—must remain in your pocket during testing.
- Other personal items—watches, briefcases, backpacks, etc.—are not permitted in the testing area. **Note:** It is recommended that purses not be brought to the testing center as access to purses will not be allowed during testing.

- Breaks**
- If you leave the testing room while an exam is in progress, you must sign out/in on the roster and you will lose exam time.
  - You are not allowed to use any electronic devices or phones during breaks.

- Visitors**
- No guests, visitors or family members are allowed in the testing area.

**Misconduct or disruptive behavior**

- Candidates who engage in any kind of misconduct or disruptive or offensive behavior may be dismissed from the examination. Examples are: giving or receiving help, taking part in an act of impersonation, removing test materials or notes from the testing room, using rude or offensive language and behavior that delays or interrupts testing.

- Weapons**
- Weapons are not allowed at the testing center.



**Important** Before an exam begins, the test center administrator will inspect all references, briefcases, purses, and so on. The administrator will collect any materials that violate the rules.

**Copyrighted questions.** All test questions are the copyrighted property of Prometric Inc. It is forbidden under federal copyright law to copy, reproduce, record, distribute or display test questions by any means, in whole or in part, without our written permission. Doing so may subject you to severe civil and criminal penalties, including up to five years in prison and/or a \$250,000 fine for criminal violations.

**If questions arise.** Test center administrators are not allowed to answer any questions pertaining to the exam content. If you do not understand a question on the examination, you should answer the question to the best of your ability.

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***Your exam results***

A score of 70 percent or above is required to pass the exam. Scores are based on the number of questions answered correctly. You will not be given credit for any question answered incorrectly, marked with more than one answer or left blank. There is no penalty for guessing, so be sure to mark an answer for each question.

**Computerized exam score report.** At the end of your exam, your score will be shown on the screen and you will receive a printed score report. The report indicates your overall score and grade and whether you passed or failed.

**Paper/pencil exam score report.** A score report will be mailed to you approximately 10 business days after your exam date. To ensure confidentiality, scores will **not** be disclosed over the phone. All score reports are mailed simultaneously.

**Retake information.** If you do not pass, you will need to re-register for the exam following the registration procedures in this bulletin beginning on Page 2.

## ***Appeals process***

Our goal is to provide a quality exam and a pleasant testing experience for every candidate. If you are dissatisfied with either and believe we can correct the problem, we would like to hear from you. We provide an opportunity for general comments at the end of your exam. Your comments will be reviewed by our personnel, but you will not receive a direct response.

If you are requesting a response about exam content, registration, scheduling or test administration (testing site procedures, equipment, personnel, etc.), please submit an appeal in writing. Your appeal letter must provide your name and Social Security number, the exam title, the date you tested and the details of your concern, including all relevant facts. Be sure to include your signature and return address. Mail your appeal letter to:

**Prometric**  
**ATTN: Appeals Committee**  
1260 Energy Lane  
St. Paul, MN 55108

The Appeals Committee will review your concern and send you a written response within 10 business days of receipt. **Faxed appeals are not accepted** because an original signature is required.

## ***Optional services***

This section describes optional services that Prometric provides.

### **Expedited scoring for paper/pencil exams**

This service allows you to obtain an **unofficial score** for a paper-and-pencil exam within just a few days. Expedited score reports are confidential, unofficial, and include your raw score and pass/fail status. The fee for this service is \$15. To obtain an expedited score report, call Prometric at 877.308.4697 after 5 p.m. (Central time) on the second business day following the test date. Please have your MasterCard or Visa information available when calling. Alternatively, you may prepay for this service when submitting your registration form.



**Important** If your expedited score indicates a failing percentage, do **not** schedule a retake exam until you have received your official score report. If your official score report indicates a passing percentage and you have already retaken the exam based on your unofficial score, the retake exam fee will not be refunded.

### **Paper/pencil exam reviews**

If you do not pass your exam, you can register for an optional review of it. The review is a study session that is conducted much like an exam. To review an exam, contact Prometric or choose the exam review option on the registration form. The fee for an exam review is \$35.

During the review, you will be given a copy of the test booklet and a printout showing the questions missed and the incorrect answers given. You will have 1-1/2 hours to research the approved reference materials to determine what the correct answers should have been. You are not provided with the correct answers. You are not allowed to bring anyone with you to the review. You may not remove notes or exam materials from the review room.

The purpose of a review is not to teach you the exam subject matter. Rather, it is an option you may choose for study purposes. You may not retake an exam on the same day you review it.

### Duplicate score report

You may request a duplicate of your score report from Prometric. To obtain a duplicate score report, choose the duplicate score report option on the registration form or call Prometric. You will be charged a \$15 processing fee per report.

## Exam content outline

Following is the content outline for the Arkansas Contractor Business and Law exam. This outline is the basis of the exam. It lists all subjects covered in the exam and the percentage of questions asked about each topic. There are 50 questions on the exam and you will have two hours to complete it.

The Contractor Business and Law examination is designed to ensure that contractors have a basic understanding of business and financial management, as well as familiarity with state and federal laws governing contractors.

### Business and Law (100AR04) Open Book, 50 questions, 2 hours

**Scope** – Tests a candidate’s knowledge of payroll taxes, Workers’ Compensation, Unemployment Compensation, Lien Laws, and other laws or subjects that will affect their daily operation as a contractor.

Subject Area	Percentage
Business Organization	2
Licensing	8
Estimating and Bidding	8
Contract Management	16
Project Management	12
Insurance and Bonding	6
OSHA Recordkeeping	6
Personnel Regulations	16
Financial Management	10
Tax Laws	10
Lien Laws	6

### Reference allowed during the exam

<b>1</b>	<i>Contractor’s Guide to Business, Law and Project Management, Arkansas Second Edition, 2008, National Association of State Contractor’s Licensing Agencies (www.nascla.org), and Builders’ Publishing Company (www.buildersbookdepot.com), 1001 East Jefferson Street, Suite 5, Phoenix, AZ 85034.</i>
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### Sample Questions

The following samples may be useful to review for the type of questions that may be included in the exam.

- All of the following are advantages of a corporation except
  - double taxation.
  - easier to obtain financing.
  - limited liability.
  - the corporation survives the incorporates.
- A contractor’s monthly invoice from a supplier is \$5,238.55. The contractor pays the invoice on the 8th of the month, and the terms are 3 percent by the 10th, net 30. How much will the contractor pay?
  - \$5,081.39
  - \$1,571.57
  - \$3,666.99
  - \$5,393.71
- What provision gives the owner the right to require the contractor to repair and correct defective work?
  - Conformity provision
  - Warranty provision
  - Aesthetics provision
  - Indemnification provision
- Sales for the year totaled \$935,000. Direct costs equaled \$623,000 and indirect costs equaled \$22,000. What is the gross profit on the income statement?
  - \$290,000
  - \$312,000
  - \$645,000
  - \$913,000

**Answers to sample questions:** 1-A; 2-A; 3-B; 4-A.



# Computerized Exam Registration Form Arkansas Contractor Exam

Prometric provides computerized testing through its multistate testing network, including testing centers in Arkansas. A complete list of testing center locations is available online at [www.prometric.com/arkansas](http://www.prometric.com/arkansas).

If you wish to take the Arkansas Contractor Business and Law exam on a computer, you may register and schedule your exam by calling Prometric’s national registration center at **888.763.0131** between 7 a.m. and 7 p.m. (Central time), Monday through Friday.

**Before you call**, you will need to be prepared to provide the following information:

- 1 Program Name: **AR04** - Arkansas Contractors Licensing Board
- 2 Three-digit exam code and name of exam you wish to take.
 

Exam Code and Name
100 – Business and Law
- 3 The **location** of the Prometric testing center where you wish to take your exam.
- 4 The **date and time** you would like to test.
- 5 Your **applicant number** (it may be your Social Security number).
- 6 Your **name, address** and **phone number**.
- 7 Your **company name**.
- 8 Your **Visa or MasterCard information** or, if paying by check, your **checking account routing numbers**.  
(The exam fee is **\$75**.)

### Confirmation Number

At the end of the call, you will be given a number confirming your appointment. Write your appointment confirmation number, the date and time of your appointment, and the address (and directions) to the Prometric Testing Center in the chart below. Bring this completed page with you to the testing center.

On the day of your exam, you must arrive at the Prometric Testing Center 30 minutes **before** your scheduled appointment to complete the admission procedures required before your test begins.

### Exam Information Chart

Confirmation number*	
Appointment date	
Appointment time	
Appointment location	
Directions to the test center	

\*You **must** provide this number at the testing center or you will not be allowed to test.

Candidate Name: \_\_\_\_\_

Company \_\_\_\_\_



# Paper-and-Pencil Exam Registration Form Arkansas Contractor Exam

## Candidate Information

Last Name	First Name	Middle Name	Social Security Number ____-____-____
Street Address (including Apt. number or P.O. Box, if applicable)			
City		State	ZIP Code
Daytime Phone Number (including area code) (    )		Business Phone Number (including area code) (    )	

## Exam Selection and Fees

Exam Title	Exam Fee	Total
100AR04 – Business and Law	\$35	\$
Optional Services	Fee	
Expedited Scoring	\$15	\$
Duplicate Score Report (exam title and date: _____)	\$15	\$
Exam Review	\$35	\$
	<b>Total Fee</b>	<b>\$</b>

## Exam Date and Location Selection (See schedule of exam dates listed in this bulletin on Page 2.)

	Exam Date	Location
<b>First Choice</b>		
<b>Second Choice</b>		

**Payment:** Fees may be paid by certified check, cashier’s check, money order, MasterCard or Visa, payable to Prometric. Please include your full name on the check. **Personal checks and cash are not accepted. Fees are nonrefundable.**

To pay by credit card, please complete the information below.

Card Type (Check One) <input type="checkbox"/> MasterCard <input type="checkbox"/> Visa	Card Number	Expiration Date
Name of Cardholder (Print)		Signature of Cardholder

**To register by fax, send this completed form, including credit card information, to: 800.813.6670.**

**To register by mail, send this completed form with the appropriate fee to:**

Prometric  
ATTN: AR Contractor Program  
1260 Energy Lane  
St. Paul, MN 55108

By signing and submitting this form, I certify that I am the candidate named above and I agree to comply with all examination rules and regulations.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(Keep a copy of this registration form for your records.)